

Every day, New Mexico's small businesses compete with "big box" stores. But the playing field isn't level. "Big box" companies can claim their New Mexico profits in states that don't have corporate income tax, such as Delaware. New Mexico is the last Western state that allows "big-box" companies to use this loophole to avoid taxes and shift the tax burden onto the backs of Main Street businesses like mine.

Over the past 17 years, the small business community has generated 65% of net new jobs across the country. For every \$100 spent at a local business like mine, \$45 returns to our community, compared with only \$14 from big-box stores. While big box stores on average cost taxpayers \$468 per 1,000 square feet, small businesses generate a net annual surplus of \$326 per 1,000 square feet.

After nearly a decade of attempts, a bi-partisan vote by the New Mexico State Legislature approved Senate Bill 9 (SB9) to level the playing field for New Mexico's small businesses against "big box" stores like Wal-Mart, Home Depot and Best Buy. That legislation is now sitting on Governor Martinez' desk for signature.

We, the under-signed small business owners of New Mexico, respectfully urge Governor Martinez to sign SB9 into law, lowering our taxes and leveling our playing field against out-of-state "big box" corporations.

<sup>&</sup>lt;sup>1 1</sup> U.S. Small Business Administration, Advocacy Small Business Statistics and Research. http://web.sba.gov/faqs/faqIndexAll.cfm?areaid=24

<sup>&</sup>lt;sup>2</sup> The Economic Impact of Locally Owned Businesses vs. Chains: A Case Study in MidCoast Maine

<sup>&</sup>lt;sup>3</sup> Fiscal Impact Analysis of Residential and Nonresi- dential Land Use Prototypes www.newrules.org/sites/newrules.org/files/barnstable-study.pdf by Tischler & Associates, July 2002

Jill Rounds

Owner, jijibags.com Arroyo Seco, NM

Lois Duffy

Owner, Lois Duffy Art Silver City, NM

Kimberly Kiel

President, Horizons Sustainable

Financial Services Santa Fe, NM

Gordon West

Santa Clara Woodworks

Silver City, NM

Linda Lillow

Owner, Triple L, Ink Graphic Designer

Albuquerque, NM

Lynda Aiman-Smith

Owner, Aiman-Smith Consulting

Silver City, NM

Kurt Albershardt

Co-Owner, Murray Hotel

Silver City, NM

Arthur Schobev

Owner, Art Schobey Interactive

Las Cruces, NM

Carmon Steven

Retired-Silver City MainStreet

Silver City, NM

Josh Goldblatt

President/CEO, Bluenergy Solarwind,

Inc.

Santa Fe, NM

Jim Graham

President, Sun & Earth, Inc

Las Cruces, NM

Raymond Hamlett

Owner, Nancy Jean's Farm

Mimbres, NM

Rod Sims

Owner, Sims Green Energy Services

LLC

Alamogordo, NM

Tiffany Baugh

Office Manager, Sun & Earth Inc

Las Cruces, NM

Catherine Wanek

The Black Range Lodge, LLC

Kingston, NM

Marlene Patterson

President, The Old Town Hat Shop &

Accessory Boutique Albuquerque, NM

Tony Shangler

Owner, Jake & Harleys Cigar Gallery

Albuquerque, NM

Jacqueline Smee

Retired

Mimbres, NM

Elissa Breitbard

Owner, Betty's Bath & Day Spa

Albuquerque, NM

James Cooke

Urban Life Raft Project

Albuquerque, NM

Cherie Haymes

Owner, Remedies Skin Care

Santa Fe, NM

Sandra Coleman

Owner, San Pasqual's Home Décor

Albuquerque, NM

Rocky Mondello

Owner, Morning Star Screen Printing

Silver City, NM

Joseph P. Baca

Owner, Baca Broadcasting LLC

Las Vegas, NM

Ann Siewert

Owner, ThreadBear Las Vegas, NM

Jonathan Whitten

Principal Architect, Jonathan Whitten +

Associates

Las Vegas, NM

Jane Lumsden

Owner, Semilla Natural Foods

Las Vegas, NM

Alana Baker

Vice President, Gordon Jewelry Co, Inc.

Las Vegas, NM

Cathilia Flores

Cathilia Flores Consulting, Inc.

Las Cruces, NM

Cathy Kumar

Owner/Operator, Southwest Green

Building Center, LLC Albuquerque, NM

Cathy Hope

Manager, Iris Herbal, LLC

Questa, NM

Robert Gosselin

President, High Desert Brewing Co.

Las Cruces, NM

Dr. Daniel Allan, MD

Las Cruces, NM

Andrew Hewes

Sole Proprietor, Andrew Hewes

Enterprises

Rio Rancho, NM

Jude Heimel

Owner, Jude Heimel & Associates

Santa Fe, NM

Ann Cheers

Owner, Cheers' Pottery

Bernalillo, NM

Mark Westbrock

Branch Manager, Positive Energy, Inc.

Las Cruces, NM

Doug Abbott

Principal Consultant, Intellimetrix

Silver City, NM

Chris Putnam

Founder, NUBU Design, div. of Putnam-

Pritchard Interiors

Santa Fe, NM

Henry Bruner

Owner, Albuquerque Baths

Albuquerque, NM

Anna Hansen

Owner, Dakini Design and Consulting

LLC

Santa Fe, NM

Barbara Gabioud

President, TheraSpeech

Silver City, NM

Lorenzo Perea

President, Solar Smart Living, LLC

Las Cruces, NM

Ernest A Flores

MD Psychiatrist - Owner, Las Cruces

Mental Health Center

Las Cruces, NM

Pat Gallagher

President, Solar Automation Inc.

Albuquerque, NM

Debra Preusch

Office Manager, Millie's Assisted Living

Center

Silver City, NM

Renee Frank
Realtor/EcoBroker, Smart Living Las
Cruces - Steinborn & Assoc. Real Estate

Las Cruces, NM

Craig Wentz Wentz Electric Co, LLC Silver City, NM

Rosanne Camunez President, Camunez Law Firm PC Las Cruces, NM Carla Fernandez GeoStrategies, LLC Placitas, NM

Alex Merlino Teres Kids, LLC Santa Fe, NM

Kathe Pass Assoc. Broker, Real Estate Sales Las Cruces, NM

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The New Mexico Green Chamber of Commerce is a non-partisan association with over 1,200 business members dedicated to advocating on behalf of clean energy, seizing the green business advantage, and supporting local economies. The NM Green Chamber of Commerce members believe that responsible business invests in people, protects air, land and water, and creates long-term sustainable profits.