

Distributor or Preferred Customer

This is designed to determine if a new sign up would best be placed as a distributor or preferred customer. Every career or job position has duties, responsibilities and requirements that must be fulfilled to achieve goals and objectives. Becoming a Synergy Worldwide distributor also has duties, responsibilities and requirements. The following list will help you in determining your level of involvement and placement.

Synergy Team Global distributor's duties, responsibilities and requirements:

1. Maintain autoship:
 - a. This is critical to qualify for commissions, as well as important in ensuring that you have products available to share with others. (samples, products for sale)
 - b. A default autoship should be a 4 pack of PA9 single serves. This has a CV of 150, which qualifies you for all payable commissions. This also ensures you have product to share with others. I highly suggest that autoship be set up for the 5th of each month, and products should be rotated allowing you to try different products (Vitamin D3, Mistica, Core Greens, Nutrimor, etc.). As a distributor, you must be familiar with the products that you offer.
2. Participate in business training, first 72 hours:
 - a. As a new distributor you must go through basic training, which includes knowledge on product and business, and should be of the utmost importance within your first 72 hours.
 - b. You will be involved with "Synergy Team Global", which has developed a training website www.yourmomentumtraining.com this is designed in an easy to view format, with critical information including a system you must learn.
 - c. Synergy Worldwide corporate has also developed a training website www.mysynergyessentials.com which includes fast start, product and compensation plan training.
3. Required educational reading:
 - a. As a distributor you will want to do your due diligence in learning product knowledge and successful business practices. The following is a list of books that will bring you to the forefront of knowledge:
 - i. **"NO More Heart Disease: How Nitric Oxide Can Prevent--Even Reverse--Heart Disease and Strokes"** by Louis Ignarro
 - ii. **"The Cardiovascular Cure: How to Strengthen Your Self Defense Against Heart Attack and Stroke"** by John P. Cooke

- iii. **“Leadership and Self-Deception: Getting out of the Box”** by Arbinger Institute
- iv. **“Go for no”** by Fenton and Waltz
- v. **“The Happiness Advantage: The Seven Principles of Positive Psychology That Fuel Success and Performance at Work”** by Shawn Achor

4. Develop websites:

- a. As a member of Synergy Team Global you qualify for a free website to send people to. You will need to set up this website through the following link www.synergyteamglobal.com/sitesetup.php . Your sponsor should assist you through this process as well as training you on the use of your back office, a corporate site (no www) <https://pulse.synergyworldwide.com> .
- b. Being on autoship also qualifies you for free websites provided by corporate. These can be setup by clicking on the “MySynergy” tab in your back office, which allows individuals to order products or join your team.

5. Participate in events:

- a. Every Wednesday there is a toll free conference call, which is essential to participate on. Regardless of place of employment, without a doubt, there is a weekly 30 minute staff meeting. This should be considered your weekly staff meeting, as new information is shared on these calls and it is your responsibility to remain informed.
- b. 1.800.832.4695 every Wednesday at 7pm MST. The access code for the first, fourth and fifth (if applicable) Wednesdays is 5333#. These are our team calls, which included medical calls with doctors and business building calls with company leaders. The access code for the second and third Wednesdays is 8908#. These are corporate calls in which usually the second Wednesday is Dr. Joe Prendergast, and the third Wednesday is a corporate update call.
- c. There are monthly “Corporate Headquarter Open Houses”, which allow you to see company headquarters and product manufacturing plants. It is essential to commit to attending these events, as it will build your confidence in the product and company making easier to share with others.
- d. There are two major corporate sponsored events each year, which include: recognition evenings, product/business training, new product and promotion launches. These events are critical for your success, and are a must attend.
- e. There are often local meetings and regional events, which often include guest speakers such as corporate executives and medical professionals. These meetings are designed to help you build your business and you are encouraged to bring others to hear the Synergy message.
- f. Subscribe to the Synergy Worldwide blog: www.synergyworldwideblog.com

6. Determine your level of involvement:
 - a. Becoming a distributor requires you to determine your level of involvement and hours of dedication. Level of activity equals level of income potential:
 - i. Hobby: 3 – 5 hours per week.
 - ii. Part time: 8 – 20 hours per week.
 - iii. Part time enterpriser: 20 – 40 hours per week.
 - iv. Full Time: 40 – 60 hours per week.
 - v. Entrepreneur: 60 plus hours per week.
7. Share the Synergy message:
 - a. As a distributor, you must commit to sharing the synergy message with at least two people, in your first two weeks. It is the responsibility of your sponsor to assist you through this process, as you will be going through your early business training. The question is always “who do you know that we can help with this product?”

We hope this will guide you in what is necessary to be successful in this business. The above are the basics, but to advance from here the above responsibilities are essential. This is an amazing and rewarding business which does require time commitments and dedication. We wish everyone the highest degree of success and have laid this out to be an outline of some key duties required to achieve your goals. This list is very easy to accomplish, it is even easier not to do! This is where you must make your informed decision on whether becoming a distributor is currently right for you, or becoming a preferred customer choosing to personally use these life changing products. Many preferred customers use these products initially and become distributors in the near future, these products are simply too significant not to share!