

# Scentsy Mentoring Survey

**Sherri Gibson**  
**Superstar Director**  
**Founder's Circle**  
**Sooner Scentsations**  
**Norman, Oklahoma**  
**(405)659-2867**  
**sherri@legalavenger.net**

*"Your success is my motivation!"* That's my motto. That's my philosophy as a Scentsy Mentor. I want to help you succeed and accomplish your goals in your Scentsy business. Scentsy is helping me achieve my goals. Scentsy can help you achieve yours. To help you, I would like to know more about your motivation, desires, and goals. I want to help you get to your **Big Bold Audacious Goal**. You know, the one you are afraid can never happen. After I know more, I can help you develop a game plan and strategy to fulfill your goals. Realizing that many consultants start with small goals, and expand them as they succeed, I understand your motivation may change. So let's stay in touch.

I want to find out what motivates you, what your goals are, and how you are trying to achieve them. Please complete this on-line form an email it back to me so we can get started.

Name: \_\_\_\_\_ Cell phone: \_\_\_\_\_

Address: (Street, City, State)  
\_\_\_\_\_

Home phone: \_\_\_\_\_ Birthday (Month/Day) \_\_\_\_\_

Scentsy Join Date: \_\_\_\_\_ Consultant ID No. \_\_\_\_\_

Scentsy Sponsor & Director: \_\_\_\_\_

Occupation: \_\_\_\_\_ Education: \_\_\_\_\_

Past Network Marketing Experience: \_\_\_\_\_

**Describe your long-term goal with Scentsy** \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

**What attracted you to Scentsy?** \_\_\_\_\_

**Please identify what motivated you to start/grow a Scentsy business(s):( For each one, please rank them 1-10, from highly motivated (10) to no motivation (0))**

Free Product _____	Pay for Children activities (braces, sports, dance, cheerleading, music lessons)(describe) _____	Earn steady income _____
Make Car Payment _____		Stay home with kids _____
Pay Mortgage/Rent _____		Layoff Protection _____
Buy a home _____	Get out of the house _____	Be Your Own Boss _____
Pay Family Vacation _____	Earn Second Income _____	Financial Independence _____
Meet people _____	Business Owner _____	Full Time Job _____
Other _____		

**How do you sell Scentsy? (Please provide the percentage each is of your business)**

(Shows & Events) _____	Fundraisers _____
Home Parties _____	On-line parties _____
Basket Parties _____	Personal Website _____
Mystery Hostess Parties _____	Paid Internet Ads _____
Other _____	

**The things I really want to get out of my Scentsy business.**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

**After 3 months, what do you project your monthly income to be from Scentsy?** \_\_\_\_\_

**In 1 year, where do you want to be with Scentsy? (e.g rank, income, trips, team size, etc)**

\_\_\_\_\_

**After 90 days, how much per month do you plan to sell?** \_\_\_\_\_

**After 90 days, how many recruits per month do you plan on?** \_\_\_\_\_

**Describe your *action plan* on how you plan to achieve your 90 day and 1 year goals.**

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**Please describe what all you have tried and what results you have had**\_\_\_\_\_

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**How many hours per week do you spend on Scentsy?** \_\_\_\_\_

**How many Scentsy training videos have you watched?** \_\_\_\_\_

**How many people per week do you mention Scentsy to?** \_\_\_\_\_

**How many parties per week do you do ?** \_\_\_\_\_

**How many fairs/shows a month do you do ?** \_\_\_\_\_

**Have you completed (and saved) your List of 100?** \_\_\_\_\_

**Do you have a Scentsy decal on your car? \_\_\_\_\_, wear Scentsy pins, shirts etc**\_\_\_\_\_

**Do you have a "goal board" or goal pictures on your mirror or fridge?** \_\_\_\_\_

**Do you attend monthly training meetings(or plan to)?** \_\_\_\_\_

**How would you prefer to learn about meetings you cannot attend? (e.g.notes of meetings, audio recordings, video streamed live?)** \_\_\_\_\_

**Have you visited our team website, soonerscentsations.com?** \_\_\_\_\_

**What types of contest incentives would you prefer (describe what would motivate you, like (scent testers, T-shirts, Scentsy note jotters, Scentsy messenger bags, pens, gift cards(shoping restuarants), Scentsy products (warmers, bars, buddies, scent paks, etc)**

\_\_\_\_\_

**Please describe what types of help, training, tips, information I can provide specfically for you** \_\_\_\_\_

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