## **VERIBANC<sup>®</sup>**, Inc., Beyond 'CAMELS', Post Office Box 1610, Woonsocket, RI 02895 1-800-837-4226 (1-800-VERIBANC)

Custom Programmed Report on Selected Banking Measures for Martin J. Donnells of IBANYS

As of March 31, 2013 (First Quarter)

	IBANYS	All Banks	All U.S.
	Members	in NY State	Banks
1. Total Assets (\$ Millions)	44,715	828,747	14,424,114
Change from First Quarter of 2012 (%)	4.78	14.45	5.22
2. Consumer Loans (\$ Millions)	3,076	12,783	1,291,630
Change from First Quarter of 2012 (%)	8.08	7.98	2.38
3. Consumer Loans as a % of All Loans	11.49	4.06	16.86
Change from First Quarter of 2012 (%)	1.23	-5.58	-2.43
4. Home Mortgages, One-to-Four Family (\$ Millions)	10,343	81,074	2,415,767
Change from First Quarter of 2012 (%)	6.21	7.99	1.49
5. Home Mortgages as a % of All Loans	38.64	25.74	31.54
Change from First Quarter of 2012 (%)	-0.49	-5.58	-3.25
6. Home Equity Loans (\$ Millions)	1,634	11,720	538,426
Change from First Quarter of 2012 (%)	1.49	4.39	-7.99
7. Home Equity Loans as a % of All Loans	6.11	3.72	7.03
Change from First Quarter of 2012 (%)	-4.83	-8.82	-12.34
8. Home Equity Lines of Credit (\$ Millions)	1,370	10,648	435,556
Change from First Quarter of 2012 (%)	5.71	8.61	-4.41
9. Savings Deposits (\$ Millions)	23,936	253,944	6,185,563
Change from First Quarter of 2012 (%)	11.95	19.97	11.33
10. Other Savings Deposits (\$ Millions)	8,270	124,710	1,683,581
Change from First Quarter of 2012 (%)	-5.35	16.64	-4.09

Federal Regulators' Release Date: 05/31/2013

Data Page 1 of 2

## **VERIBANC<sup>®</sup>**, Inc., Beyond 'CAMELS', Post Office Box 1610, Woonsocket, RI 02895 1-800-837-4226 (1-800-VERIBANC)

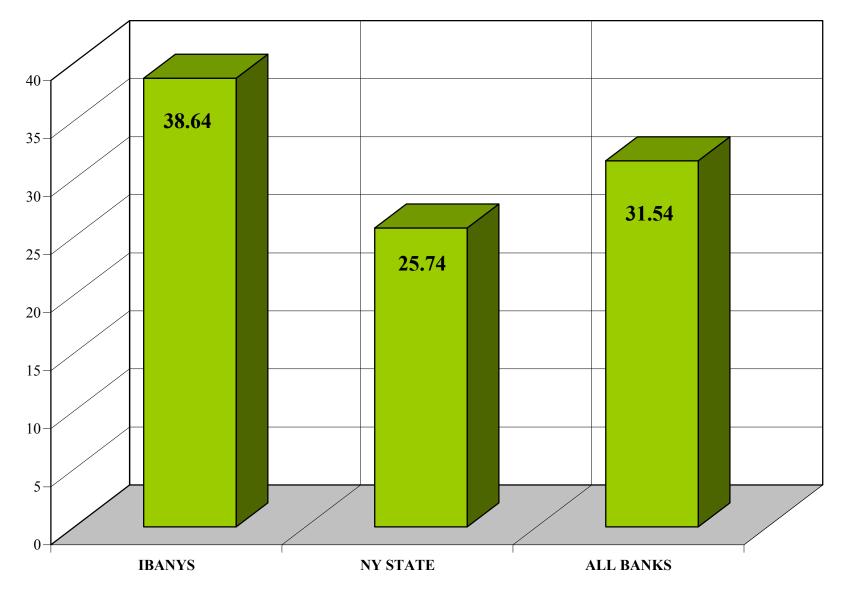
Custom Programmed Report on Selected Banking Measures for Martin J. Donnells of IBANYS

As of March 31, 2013 (First Quarter)

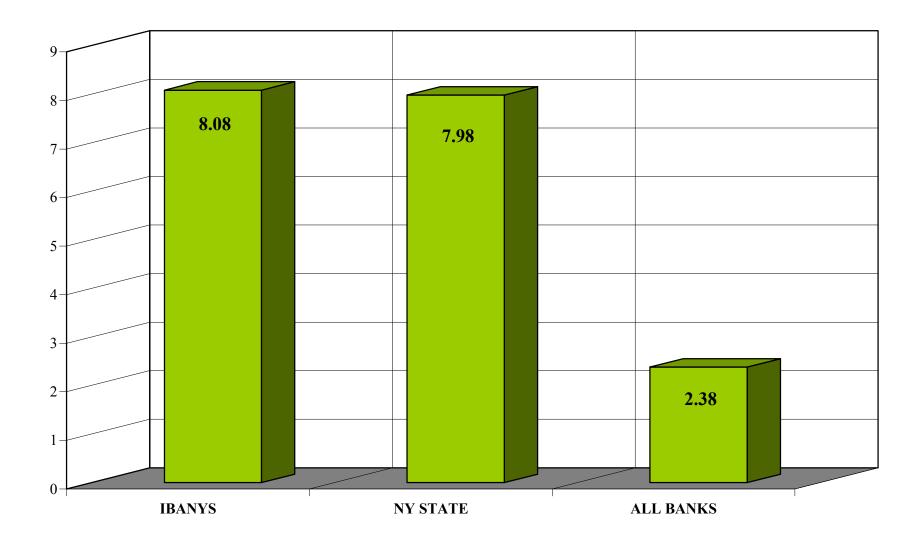
Data Page 2 of 2

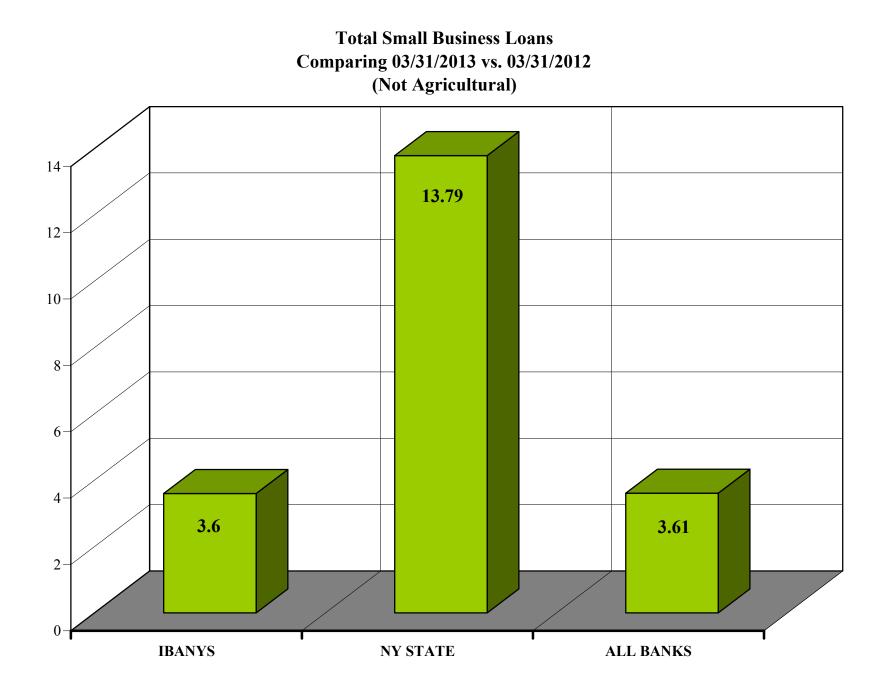
	IBANYS	All Banks	All U.S.
	Members	in NY State	Banks
<ol> <li>Total Small Business Loans (Not Agricultural) (\$ Millions)</li></ol>	2,130	9,837	288,176
Change from First Quarter of 2012 (%)	3.60	13.79	3.61
12. Small Business Loans as a % of All Loans	7.96	3.12	3.76
Change from First Quarter of 2012 (%)	-2.93	-0.64	-1.31
13. Total Small Farm Agricultural Loans (\$ Millions)	165	184	28,378
Change from First Quarter of 2012 (%)	8.55	12.88	5.15
<ol> <li>Small Farm Agricultural Loans as a % of All Loans</li></ol>	0.62	0.06	0.37
Change from First Quarter of 2012 (%)	1.64	0.00	0.00

Home Mortgages For The Quarter Ending: 03/31/2013 (As a % of All Loans)

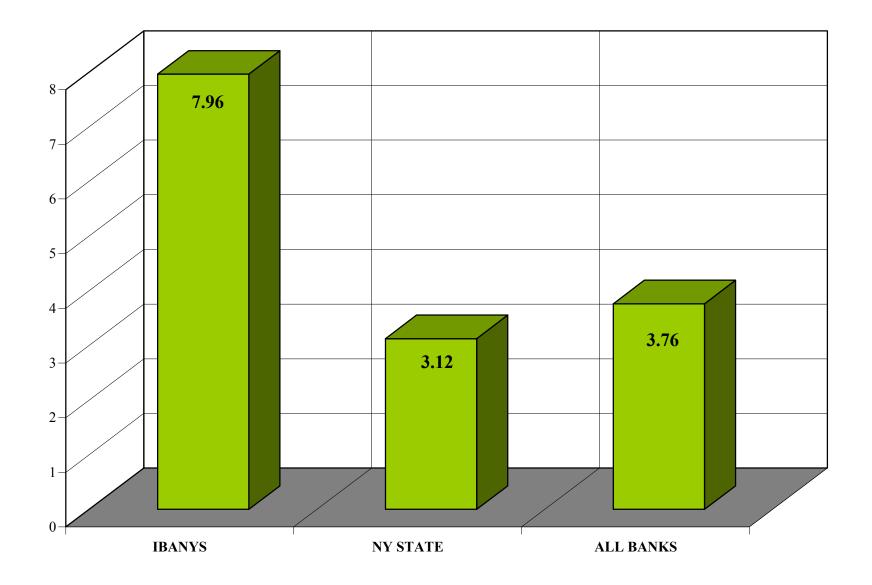


## Consumer Loan Growth Comparing 03/31/2013 vs. 03/31/2012





Small Business Loans Comparing 03/31/2013 vs. 03/31/2012 (As a % of All Loans)



## Total Small Farm Agriculture Loans Comparing 03/31/2013 vs. 03/31/2012

