



## 2011 Special Offer - Medium &amp; Large Commercial and Industrial

Conservation Action	Incentive <sup>1</sup> ¢/kWh	2011 Special Offer	Measure Notes
<b>Lighting - Hard Wired</b>			
New Fixtures or Lighting Retrofits	20¢	<b>23¢</b>	<i>Includes T-8, T-5, HID's, CFL's, Induction</i>
Exit Signs	15¢	<b>17¢</b>	New Exit Signs must be <= 5W , LED, Cold Cathods
LED Fixtures *	<b>20¢ + 10%</b>	<b>23¢ + 10%</b>	<b>*Must be hard-wired Fixture, 23¢ + 10% bonus</b>
<b>Lighting - Screw-in or Twist-in fixture retrofits</b>			
CFL's - compact fluorescents	3¢	<b>3¢</b>	
Ceramic Metal Halide	6¢	<b>7¢</b>	
T8 and T5 HO Lamp Replacements	6¢	<b>7¢</b>	New Lamps must be <= 28W for T8, <= 49W for T5 HO
Induction or Cold Cathode	10¢	<b>11¢</b>	
LED *	<b>15¢ +10%</b>	<b>17¢ +10%</b>	<b>*LED Screw in Retrofits are 17¢ + 10% bonus</b>
<b>Lighting Controls:</b>			
Occupancy lighting sensors (wall)	\$30/sensor	Same	Fixed funding amount per sensor
Occupancy lighting sensors (ceiling)	\$90/sensor	Same	Fixed funding amount per sensor
Occupancy sensor mounted on fixture	20¢	<b>23¢</b>	
Card Key Hotel Room Control	<b>22¢</b>	<b>26¢</b>	<b>Includes 10% bonus</b>
Daylighting Controls	20¢	<b>23¢</b>	
Central Lighting Controls	20¢	<b>23¢</b>	
<b>Lighting, Direct Load Reduction:</b>			
Fixture Removals	10¢	<b>11¢</b>	Permanently remove existing fixtures
T8 and T5 Lamp Removals	2¢	Same	Reduce number of lamps per fixture in existing fixtures Must remove Contactors (Tomb Stone)
<b>HVAC (Heating, Ventilation and Air Conditioning):</b>			
HVAC Controls	20¢	<b>23¢</b>	
Chillers - Water Cooled	23¢ or 29¢	<b>27¢ or 34¢</b>	34¢ centrifugal (not exposed) and 27¢ for ALL others
Chillers - Air Cooled	23¢	<b>27¢</b>	
Air Conditioners	20¢	<b>23¢</b>	
Air-to-air heat pumps	20¢	<b>23¢</b>	
Hydronic heat pumps	23¢	<b>27¢</b>	
Packaged Terminal Air Conditioners (PTAC)	20¢	<b>23¢</b>	
Packaged Terminal Heat Pumps (PTHP)	20¢	<b>23¢</b>	
Economizers	20¢	<b>23¢</b>	Water or Air-Side Economizers
Cooling Towers	23¢	<b>27¢</b>	
<b>Data Center:</b>			
Server Virtualization	\$150	Same	\$150 for each server removed
Permanent Air Flow Management	17¢	<b>20¢</b>	
<i>For additional Data Center measures and incentives, please call 206-684-3800.</i>			
<b>Refrigeration:</b>			
Condenser Improvements	\$110-\$195	Same	Various measures & applications
Efficient Compressors - For refrigeration	\$45-\$300	Same	Various measures & applications
Motors - In refrigeration applications	\$25-\$140	Same	Various measures & applications
Commercial Refrigerators & Freezers	\$100-\$700	Same	Various door styles, 5-90 cubic feet
Refrigerated Cases	\$20-\$200	Same	Reach-in, with various measures & applications
Vending Machine Controllers	\$90	Same	Various configurations
Gaskets	\$30-\$70	Same	Per lineal foot, low to medium temp reach-in & walk-in
Refrigeration Controls	\$14-\$50	Same	Anti-sweat & evaporator fan
Auto-Closers for doors	\$25-\$250	Same	For reach-in or walk-in doors
<b>Restaurant Equipment Rebates:</b>			
Hot Food Holding Cabinets	\$200-\$500	Same	
Electric Steam Cookers	\$750	Same	
Electric Convection Ovens	\$300	Same	
Electric Combi-Ovens	\$2,000	Same	
Energy Efficient Dishwashers	\$250-\$2000	Same	Undercounter, door type, single tank & multi-tank conveyor



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Dealer Handling Rebate	\$30	Same	
Ice Machines	\$100-\$300	Same	
Miscellaneous:			
Variable Frequency Drives (VFDs)	23¢	27¢	Includes Variable Speed Drives
Efficient Transformers	23¢	27¢	
Process loads - For Industrial Customers	23¢	27¢	Assumes a 15+ year equipment life
Air Compressors	23¢	27¢	

Incentives are based on total annual kilowatt-hour (kWh) savings over the first year of the project  
Bonus technologies in red \* reflect a 10% extra incentive for approved new or innovative technologies

Effective 8/19/2011. Special offer incentives are subject to availability of funds. More details on funding calculation procedures are available from Commercial and Industrial Conservation staff. Please call 206.684.3800 for more information.

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Footnotes: <sup>1</sup> (per first year kWh, unless otherwise noted) <sup>2</sup> based on incentive