

# ZERO T12 REWARD FREQUENTLY ASKED QUESTIONS

## 1. WHAT IS THE ZERO T12 REWARD PROGRAM?

The program offers bonus incentives to eligible ComEd customers who use *Smart Ideas*® standard incentives to replace or retrofit all T12 fixtures inside their buildings.

## 2. WHEN DOES IT BEGIN?

The program runs from **August 28, 2013 through May 15, 2014**.

## 3. WHAT QUALIFIES MY BUILDING AS ZERO T12?

Every T12 lamp in your building, both installed and in stock, must be removed and recycled. This includes maintenance closets, bathrooms, stairwells, hallways, etc.

## 4. WHAT ARE THE BONUS INCENTIVES FOR ZERO T12 PROJECTS?

Bonus incentives are calculated on a per-lamp basis. Bonuses for T12 lamps that are removed as part of a *Smart Ideas* indoor lighting project are:

- **\$2 for each 2-foot or 3-foot T12 lamp**
- **\$3 for each 4-foot T12 lamp**
- **\$4 for each 8-foot T12 lamp**

In addition, *Smart Ideas* will pay a bonus of \$0.50 per T12 lamp for all T12 lamps in stock (any size), up to 25 percent of the removed T12 lamp count.

## 5. WHAT'S THE DIFFERENCE BETWEEN A "REMOVED LAMP" AND A "STOCK LAMP"?

Removed lamps are T12 lamps that will be retrofitted or removed as part of the standard project you are applying for (e.g., lamps in the ceiling). Stock lamps are spare T12 lamps you may have in a maintenance closet or storage room on site.

## 6. HOW DO I APPLY FOR A ZERO T12 REWARD?

You must submit a **Pre-Approval Application** for your lighting project, along with a completed and signed **Zero T12 Reward Coupon**, to SmartIdeasBiz@ComEd.com by April 1, 2014. If you don't have a coupon, you can request one by emailing the *Smart Ideas* program team at SmartIdeasBiz@ComEd.com or by calling 855-433-2700. Your project must be completed and your Final Application submitted by May 15, 2014.

## 7. DOES MY PROJECT REQUIRE PRE-APPROVAL EVEN THOUGH THE STANDARD INCENTIVE I AM APPLYING FOR DOES NOT (E.G., RETROFIT WITHOUT DELAMPING, LED REFRIGERATOR DISPLAY CASE LIGHTING)?

Yes. All Zero T12 projects require pre-approval.

## 8. DOES THE ZERO T12 REWARD COUPON HAVE TO ACCOMPANY THE PRE-APPROVAL APPLICATION?

Yes, the coupon must be submitted with the Pre-Approval Application.

## 9. ONCE I SUBMIT MY PRE-APPROVAL APPLICATION AND ZERO T12 REWARD COUPON, CAN I START MY T12 REPLACEMENT/RETROFIT PROJECT?

No. Your Zero T12 Reward project may require an inspection before you begin replacing/retrofitting your lamps and fixtures. Starting the work before you receive pre-approval from the *Smart Ideas* team may result in your becoming ineligible for the Zero T12 Reward.

## 10. WHEN DO I HAVE TO SUBMIT MY FINAL APPLICATION?

Zero T12 projects must be completed and Final Applications submitted by May 15, 2014.

## 11. WHAT IS THE PROJECT COST CAP FOR ZERO T12 PROJECTS?

Zero T12 projects can receive an incentive (including the reward amount) of up to 75 percent of the total project cost.

## 12. DOES THE 75 PERCENT PROJECT COST CAP APPLY TO T12 REPLACEMENT/RETROFIT MEASURES ONLY?

No. If your Zero T12 lighting project includes other standard incentive measures (e.g., LED exit signs, occupancy sensors, bi-level stairwell fixtures), the 75 percent project cost cap will be applied to the entire project cost.

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## 13. HOW IS THE STOCK LAMP REWARD CAPPED?

The stock lamp reward is capped at 25 percent of the total number of T12 lamps removed. For example, if you removed 100 T12 lamps, the maximum stock lamp reward you could receive is \$12.50.  
(100 lamps x 25% x \$0.50)=\$12.50

## 14. I SUBMITTED A PRE-APPROVAL APPLICATION THAT HAS ALREADY BEEN APPROVED. IF I DECIDE TO (OR ALREADY PLANNED TO) REMOVE ALL THE T12 LAMPS IN MY BUILDING, CAN I JUST SUBMIT THE COUPON WITH THE FINAL APPLICATION TO RECEIVE THE REWARD?

No, the reward coupon must be submitted with the Pre-Approval Application. However, if your project has been approved but work has not begun, you may submit a Zero T12 Reward Coupon and an updated scope of work (if applicable) before work begins. The project will be inspected to verify the existing equipment. If work has already begun, you will not be eligible for the Zero T12 Reward.

## 15. I SUBMITTED A PRE-APPROVAL APPLICATION FOR A T12 RETROFIT/REPLACEMENT PROJECT THAT HAS NOT YET BEEN APPROVED. IF I DECIDE TO REMOVE/RETROFIT EVERY T12 FIXTURE IN MY BUILDING, CAN I SUBMIT A ZERO T12 REWARD COUPON BEFORE IT IS APPROVED?

Yes, if your project has not been approved and work has not begun, you can submit an updated scope of work along with the Zero T12 Reward Coupon.

## 16. MY PROJECT CONTAINS A DELAMPING INCENTIVE. CAN I STILL RECEIVE THE ZERO T12 REWARD?

Yes, even if your project contains delamping, the project is still eligible for a Zero T12 reward.

## 17. IF I DON'T HAVE ANY STOCK LAMPS, CAN I STILL GET A ZERO T12 REWARD FOR T12 LAMPS I'M REMOVING AS PART OF A SMART IDEAS INDOOR LIGHTING PROJECT?

Yes, you do not have to have stock lamps in order to be eligible for the Zero T12 Reward.

## 18. CAN I RECEIVE A REWARD FOR MY STOCK LAMPS ONLY?

No, you must remove T12 lamps as part of a *Smart Ideas* indoor lighting project to receive a Zero T12 Reward.

## 19. MY CUSTOMER IS RECEIVING THE STANDARD INCENTIVE. CAN I, THE CONTRACTOR, RECEIVE THE REWARD AMOUNT?

No, the reward will only be paid to the payee listed on the Final Application.

## 20. I AM REMOVING/RETROFITTING ALL OF MY T12 FIXTURES. DO I HAVE TO GET RID OF AND RECYCLE MY STOCK LAMPS AS WELL?

Yes, all installed T12 lamps and stock lamps must be removed from the facility and recycled. A recycling receipt will be required with the Final Application.

## 21. I AM REPLACING OUTDOOR T12 FIXTURES AS WELL. CAN I RECEIVE A ZERO T12 REWARD FOR THOSE LAMPS?

No, the Zero T12 Reward only applies to indoor retrofit /replacement projects.

## 22. WHO SHOULD SIGN THE ZERO T12 REWARD COUPON?

The customer must sign the reward coupon.

## 23. IF I COMPLETE MY PROJECT IN PHASES, CAN I RECEIVE A REWARD FOR EACH PHASE?

No, the Zero T12 Reward will be given once per building. For project submission, combine all phases into one Pre-Approval Application and submit the Final Application when all phases are complete in order to receive the full reward.

## 24. ARE THERE ADDITIONAL REWARDS AVAILABLE FOR BALLASTS?

No.

## 25. IF I HAVE A VERY LARGE COMMERCIAL REAL ESTATE BUILDING, DO I HAVE TO REPLACE/RETROFIT EVERY T12 FIXTURE IN THE BUILDING TO BE ELIGIBLE FOR THE ZERO T12 REWARD?

If you are upgrading lighting in the building's common space, you would have to replace/retrofit all T12s but you would not be responsible for the tenant spaces. A Zero T12 project completed in a tenant space or suite by the tenant also would be eligible for the Zero T12 Reward.

## 26. CAN I USE THIS COUPON WITH OTHER SMART IDEAS PROGRAM COUPONS?

No, the Zero T12 Reward Coupon may not be used in combination with other Smart Ideas bonuses.