THE INFORMER

Lancaster IX.org Chamber of Commerce News

A monthly publication of the Lancaster Chamber of Commerce.



May 2013

Volume 15, No. 5

Calendar of **EVENTS**



Chamber Board meeting at Chamber Office.

5:30—7 p.m.

"C4 Networking" at Cedar Hill with Lancaster, DeSoto, Duncanville Chambers

5:30— 7:00 p.m. May 9

Lancaster High School Senior Awards Program at Lancaster High School Auditorium.

10 a.m.—4 p.m. May 11

Lancaster "2nd Saturday on the Square" Vendors contact Lou at 972-971-2293.

May 17

12 Noon Ambassadors FunGroup meeting at Bienvenidos Rest.

6:30 p.m.

Dinner in the Rose Garden with Lancaster Historical Society. www.lhsweb.com

May 21

Rotary Golf Tournament

11:45 a.m.

Education Committee meeting at Bienvenidos Restaurant.

May 24

7:30—9:00 a.m.

Small Business Council—Better Business Breakfast "Benefits and Myths of Credit Card Merchant Services for Small Businesses"

May 30 11:30 a.m.—1:00 p.m. **BSW Monthly Luncheon**

7:30 a.m. Lancaster Chamber Board Meeting

June 6 5-7 p.m. NETWORK @ NIGHT at MCM

Grande Hotel FunDome in Desoto.



THANKS TO OUR SPONSORS—2013 AWARDS AUCTION GALA

Access Self Storage

DART Transit

City of Lancaster

Lancaster Parks & Recreation

Lancaster ISD

Cedar Valley College

Corner Stone Credit Union

MCM Grande Hotel FunDome Methodist Charlton Medical Center

Hilton Garden Inn
ONCOR

Traditional Healthcare Services

Town Square Realty

Advertisers

GO Federal Credit Union

The Burrell Group, Building Partnerships

Contributors

Cyclopes Video Productions

Verl's Creation Florist

STAYLAY Entertainment & Design

Felecia Benton, Entertainment

Adrian Bonner, Lancaster High School Band

Wanda Gross

Laurna Perry

Judith T. Nix

Gala Committee

Stephanie Williams, Doug Hunt

Kenneth Govan

Frank Allen

Danyelle Dikes

Mar Kinnard

Wanda Gross

Lauran Perry

Judith T. Nix

Stacy E. Marshall

Mayor's Comments—Lancaster Connection



Mayor Marcus Knight

Hello to all! May continues to be a busy time in Lancaster. Local elections are underway, so I encourage everyone to exercise their right to vote. You can consult www.lancaster-tx.com for polling information, as well as, a myriad of other details regarding our city. In addition to the ongoing construction of our 2 million gallon water tower on Wintergreen Rd, Lancaster is moving forward with two significant roadway projects. The widening and reconstruc-

tion of Danieldale Rd between Houston School Rd and I-35 will begin later this year, and similar work for Wintergreen Rd between Houston School Rd and I-35 will begin in 2014, but preliminary work will commence in the coming months. Infrastructure improvement is critical to the growth of our city. The Lancaster Fire Department has also taken delivery of a new fire engine, which will be operated out of Station #3 on Beltline. Lancaster was recognized by the Dallas Business Journal for the Best Industrial Project of 2012, for the successful closing of the Pepsi/Quaker distribution center currently under construction. There continues to be exciting steps of progress for our community. I encourage you all to utilize the City of Lancaster website (www.lancaster-tx.com) and become involved with the Lancaster Chamber of Commerce to stay abreast of what is occurring in our community.

Marcus Knight Mayor of Lancaster

From Lancaster ISD ... Roosevelt Nivens

Assistant Superintendent of Achievement and Organizational Management



The Spirit of Family

In 2012, Gallup conducted a poll about the influence and impact of gangs on the youth and community. According to 100 young men and women, the number one reason why they join a gang is the sense of family, love and acceptance. The importance of love and acceptance is not a new concept. Years ago, Abraham Maslow conducted research and determined that human beings have five basic needs:

- Physiological is the need for basic things to survive like food and water.
- Security is the need to feel safe emotionally as well as physically.
- 3. Social needs are met through being loved, accepted and having a sense of belonging.
- Esteem needs become increasingly important as the first three are met. This includes how individuals see worth within themselves.
- Self-Actualization sounds similar to esteem, however, this causes people to believe in themselves and be less concerned with what others think about them.

In his book, titled Kingdom Man (2012), Tony Evans, Pastor of Oak Cliff Bible Fellowship Church in Dallas presents a few disturbing statistics. He writes that about 70% of prisoners, approximately 80% of all rapists with anger problems and 71% of all high school dropouts come from fatherless homes. Additionally, 63% of all teen suicides occur in homes where the father was abusive or absent. Furthermore, he acknowledges that this problem is not limited to the poor urban families. He also states that, "In suburbia, many fathers have gone missing either through divorce, neglect or overindulgence."

Looking at these figures, one could conclude that the current family structure is becoming a burden to our society, therefore the community must step in to fill this void for our youth.

I saw a clip of the Steve Harvey Show a few months ago. It was his birthday and the producers decided to surprise him with birthday wishes from people in his past. They showed a video clip of one couple and Steve simply lost it. He was emotional and cried quite a bit before he was even able to speak. He then gave a short testimonial about how this couple took him in and helped him when he was struggling in life. They paid for his expenses and invested in him — not because he was Steve Harvey, but because they saw a kid in need.

As a community, we have to fill this obvious void for our youth. We have to provide opportunities for our children to be in a loving environment that accepts and helps them to become the person that they should be. We have a responsibility to make the impossible possible, make them believe, help them focus and to work with them to formulate a plan for their future. Every successful individual knows that his or her achievement is a result of someone else's support.

As you move about your daily life, you may think that you don't have the time or resources to get involved with other people and their issues—but you have to. You cannot help everybody, but you can help somebody. You cannot do everything, but you can do something.

And guess what, you can start today. We are always looking for mentors and volunteers for our schools and internship opportunities for our students. You can support events related to students and their future. Go ahead and mark your calendars for Saturday, June 1 for The Lancaster ISD 21st Century STEM Learning Expo. During this event, we will showcase and celebrate all things academic including highlighting our Fine Arts Department. Vendors will be present, student work will be on display and the event will culminate with a STEM Rites of Passage Ceremony...

...And we need your support.

2013 Board of Directors

- * Stephanie Williamson, Chair **DART Transit Company**
 - * Doug Hunt, Past-Chair Access Self Storage
- Kenneth Govan, Chair-Elect ONCOR Electric Delivery
- Sharon Brooks, Treasurer Traditional Health Care
- * Stacy Marshall, President Lancaster Chamber

Cheryl Adams Pattillo Insurance

Vivian Chastain Bienvenidos Restaurant

* Danyelle Dikes Holiday Inn & Suites DeSoto

Evelina Echols-Sutton Methodist Charlton Medical Center

> **Ronnie Lowe** Lancaster Outreach Center

> > Sonali Majmudar Hampton Inn & Suites

Karen McClary **Edward Jones Investments**

Stacey McDonald Corner Stone Credit Union

> Dr. Megan Palsa Cedar Valley College

* Randy Rostad Retired

Melody Stillings Regions Bank

Deylon Walker

* Dr. John Wong **UNT** Dallas

Sarah Zafarano Mote & Associates

Ex-Officio Members

Marcus Knight, Mayor

Opal Robertson, City Manager

Dr. Michael McFarland Lancaster ISD

Charles Hatfield, County Press

* Denotes Members of **Executive Committee**

Join us!

AROUND AND ABOUT ... The Best Southwest ... by Joe Johnson, IOM, Executive Director

May, 2013 – In the early morning hours of April 10, 2013, a cold front with rain and wind was forecast to hit the Best Southwest area between 4 a.m. and 6 a.m., and it came exactly as predicted. But never mind the cold, rain and wind – the Best Southwest Partnership's leaders were on a mission to visit with as many Texas elected leaders as possible to discuss BSW's Core Initiatives, and to have face-to-face meetings with our state's leaders. We were excited that our very first meeting that day was at 9:20 a.m. with the Governor of Texas, the Hon. Rick Perry. The "BSW Day at the Capitol" had begun!

After going through security we were greeted by **Robin Butler** with K & L Gates Law Firm, and **Dr. Kevin Fegan**, Chairman of the Board of Best Southwest Partnership, who led us to the Governor's reception area, closed off just for us, where we had a very pleasant private meeting with Governor Perry, lasting

about 25 minutes. Of course we were there to discuss our priorities: BSW Core Initiatives **Transportation**, **Education** and **Health Care**, and the resulting favorable **Legislation** needed. He touched on all those initiatives and added a big one to the list – **Water!** After a round of picture taking, we headed for a photo session at **Lt. Governor David Dewhurst's** office.

Next on the agenda was a trip to the Floor of the House of Representatives for the reading of a Resolution, spearheaded by **Representatives Helen Giddings** and **Yvonne Davis**, recognizing

the outstanding work done by the 27 year-old Best Southwest Partnership. A similar trip to the floor of the Senate was next on the agenda, where **Senator Royce West** authored a Resolution which was read and approved by the Senate. Chair Fegan, immediate Past-Chair **Mayor Knight**, Chair-elect **Galliford**, past Chair **Mayor Franke**, and Executive Director **Johnson** were ushered to the Senate Floor for this honor, while the rest of the BSW group witnessed from the Gallery area.

Without a moment to spare, we were ushered to the office of House Speaker Joe Straus, for more recognition, conversation and photos. And since most us had been up since 4:30 a.m., we were ready for our lunch break in Members Lounge, where we were divided into two groups. Over delicious box lunches, Hon. Steve Mason and Amanda Skinner headed up the first group in a discussion on "Path of a Bill", aided by our friends Mance Zachery with EFH, and Angela Ross with AT&T. Both of these individuals spend a great part of every week during the Legislative Sessions following bills, and they were invaluable in the discussion. During lunch in Members Lounge, Representative Giddings popped in unexpectedly, and not to be outdone, Senators West and Hancock stopped by to answer questions from the BSW leaders — a decided plus for the day! While this was going on, Health Care Chair Jonathan Davis

and his group visited with staff of **Rep. Raymond**, chair of Health and Human Services Commission. Another group led by Legislative **Chair Kenneth Govan** visited with staff of **Rep. Phillips**, chair of House Transportation Committee.

At 1:30 p.m. we moved to the John H. Reagan Building, just behind the Capitol, where we had an appointment with **Lizzette Reynolds**, Chief Deputy Commissioner, Texas Education Agency. She agreed with most of our Talking Points for Education, with the exception of number of tests, now at 15 or 16, and BSW's Education leaders were suggesting 3 or 4. She emphatically held up 8 fingers, saying that is what the commissioner will agree to. (The next day the Senate voted to move that number to 6. The final decision awaits a vote.)

Next up in the Reagan Building was **Arturo Alonzo**, Deputy Commissioner, Business and Finance, Texas Higher Education

Coordinating Board. His message was that we need "Access and Success" for kids seeking higher education. We must make higher education available, hence Access. And after they are enrolled, they need to have Success. Then the discussion centered on the fact that a huge percentage of incoming college or university students - 40 to 60 % - require remedial education of some kind. The Universities and Colleges in the BSW area are all facing similar circumstances.

At 3 p.m. a briefing was set for **Phil Wilson**, Executive Director of TxDOT, and a 3:30 p.m. sched-

uled briefing with **Maureen Milligan**, Deputy Director, Texas Health and Human Services Commission, were both delayed by committee meetings down the hall in the Reagan Building. This was our first time to relax and discuss the various meetings we had experienced with our State Legislative leaders, and we felt proud to have been received so well in Austin as **Best Southwest Partnership** leaders.

We boarded the motor coach at 4 p.m. for the return trip to the BSW Area as a tired but satisfied group who had accomplished much during our "BSW Day at the Capitol".

To view Capitol Trip Photos, go to "Best Southwest Partnership" on Facebook



For more information:
Joe Johnson, IOM
Executive Director
Best Southwest Partnership
www.bestsouthwest.org
Director@bestsouthwest.org
214-535-1883

NEW MEMBERS

Lancaster Police Officers Assoc. Mr. Andy Vaughan 1650 N. Dallas Ave. Lancaster, TX 75134 972-533-0625 Organization Auto City Mr. Ron Gooch 940 N. I-35E Lancaster, TX 75146 214-845-2569 Automobile Sales EIG Consulting Engineers, LLC
Ms. Pamela George
8787 N. Stemmons Frwy, Suite 350
Dallas, TX 75246-3702
214-444-7540
Engineers, Consulting

MEMBER RENEWALS

60 Years

Byrum Funeral Home Ms. Sandra Terry 425 N. Dallas Ave. Lancaster, TX 75146 972-227-2121 Funeral Home

60 Years

ONCOR Mr. Kenneth Govan 1220 E. Pleasant Run DeSoto TX 75115 972-230-5135 Utilities

46 Years

Bilco Brick Corp. Mr. Randy Colen 2116 N. Lancaster-Hutchins Lancaster, TX 75146 972-227-3380 Manufacturing

40 Years

Affiliated Power Service Mr. Steve Peddicord 2135 Industrial Street Lancaster, TX 75146 972-227-5213 Boilers, Combustion Controls

33 Years

Stewart Title Company Mrs. Kay Fields 428 W. Pleasant run Lancaster, TX 75146 972-227-5475 Title Company

29 Years

Hunter's Creek Apartments
Ms. Debbie Absher
1100 Riverbend
Lancaster, T x 75146
972-227-1016
Apartments

27 Years

Cedar Valley College Dr. Jennifer Wimbish 3030 N. Dallas Ave. Lancaster, TX 75134 972-860-8251 Education

28 Years

Mac Haik Ford Mr. Greg Jones 515 N. I-35E DeSoto, TX 75115 972-223-8050 Auto Dealer

26 Years

DeSoto Janitorial Supply Ms. Barbara Huskins 719 S. I-35E DeSoto, TX 75115 972-223-0310 Janitorial Supplies & Equip.

23 Years

DeSoto Animal Hospital Dr. George Tabone 200 N. Hampton Desoto, TX 75115 972-223-4840 Veterinarian

15 Years

State Senator Royce West 5787 S. Hampton, #385 Dallas, TX 75232 214-467-0123 Government

15 Years

Windsor Garden Residential Health Services Ms. Traniecia Ballard 2535 W. Pleasant Run Lancaster, TX 75146 972-228-8029 Nursing & Rehab

12 Years

Bentwood Company Mr. Clay Heard P. O. Box 308 Lancaster, TX 75146 972-227-6855 Cabinets

10 Years

Cit of Lancaster
Ms. Opal Mauldin Robertson
211 N. Henry
Lancaster, TX 75146
972-218-1300
Government

8 Years

Hilton Garden Inn Duncanville Ms. Andria Ross 800 N. Main Street Duncanville, TX 75116 972-283-9777 Hotel

7 Years

Knight Waste Services, Inc. Mr. Marcus Knight 4901 Parker Henderson Rd. Ft. Worth, TX 76119 917-332-8333 Trash Hauling

7 Years

Chef Carlos on the Square Chef Carlos Whitfield 161 Historic Town Square Lancaster, TX 57146 972-218-8000 Restaurant/Caterer

6 Years

Linebarger Goggan Blair & Sampson, LLP Mr. Edward Lopez 2323 Bryan St., Ste. 1600 Dallas, TX 75201 214-880-0089 Attorneys

3 Years

AFLAC Ms. Sherry Kenney 706 Adams Dr. Duncanville, TX 75137 214-477-5724 Insurance

1 Year

Angels of Hands Home Health 2401 N. Houston School Rd. Lancaster, TX 75134 972-572-1873 Home Health/Senior Day Care

2 Years

Dick Knopf 313 S. Houston School Rd. Lancaster, TX 75146 972-274-3377 Individual

2 Years

A C N Independent Rep. Mr. Edward Sutton 633 Edgewood Dr. Lancaster, T x 75146 972-345-7990 Telecommunications/Long Distance/utilities

2 Years

La Azteca Meat Market #8 Mr. Juan Ortega 1550 N. I-35E Lancaster, TX 75134 972-228-8600 Grocery Store

1 Year

Jerry Frazier, CPA Mr. Jerry Frazier 550 N. Main Street Duncanville, TX 75116 214-906-9383 Account, CPA

CHAMBER HAPPENINGS



Chamber Luncheon—April 12, 2013— URBAN VISIONS

We were pleased to have as our moderator, Mr. Fernando Andrade with GSR Andrade Architects. Our panel of speakers were the Hon. Carl Sherman, Mayor of Desoto; Hon. Rob Franke, Mayor of Cedar Hill and Hon. Marcus Knight, Mayor of Lancaster.

New member, Mr. Lynn Poole of EIG Consulting Engineers, LLC, was in attendance to receive his new member plaque.





NETWORK @ **NOON**

networking opportunity for members to tell us about their business.

We met at Chef Carlos on the Square on Thursday, April 4, 2013.



RIBBON CUTTING

Welcome to Chicken Express Located at 760 N. I-35E in Lancaster



See below for May 9 C4 Networking Event.

NETWORK @ NIGHT

Thursday, June 6, 2013 5-6:30 P.M.

MCM Grande Hotel 1515 N. I-35E DeSoto, TX 75115

Bring your business cards, brochures, and a door prize if you wish.

No Charge for Event

SMALL BUSINESS ROUNDTABLE

Better Business Breakfast

Benefits and Myths of Credit Card Merchant Services for Small Businesses with Katrina Bawcom, Merchant Choice Payment Solutions of **Texas**

> Friday, May 24, 2013 7:30 a.m. - 9:00 a.m.

At Lancaster Chamber Office 103 N. Dallas Avenue



Come join us for "C4 Networking" with Lancaster, DeSoto, Cedar Hill and Duncanville.

> Thursday, May 9, 2013 5:30—7:00 p.m.

PepWear's 1450 High Meadows Way **Cedar Hill**









Profile Commercial Properties, Inc.

Commercial Real Estate Services "Serving The Metroplex"

Sales * Leasing * Tenant/Buyer Representation Real Estate Management

Margie Waldrop President/Broker 110 E. First Street Lancaster, TX 75146 972-227-3333 fax 972-227-7177 cell 469-644-2513 e-mail: profilec@flash.net

TOWN SQUARE REALTY

ELLEN CLARK

108 N. Dallas Avenue Lancaster, TX 75146

Office: (972) 227-7010 Fax: (972) 227-6468

Email: townsql@airmail.net

Historic Homes, Horse Property, Country Life

(972) 227-3342

Fax: (972) 227-6350

Joe McKay Attorney At Law

Attorney At Law

Mail Address: 211 P. O. Box 985 Lancaster, TX 75146-0985

211 W. Pleasant Run Suite 111 Lancaster, TX



Jeff and Debbie Ford

1040 Cedar Valley Drive Phone: 972-224-4545 Lancaster, TX 75134 Penske: 972-224-4547 Lancaster@access2dfwselfstorage.com

Monthly Networking

Lancaster Networking will be the First Thursday of each Month.

We will alternated between a lunchtime event and an evening event.

Then the 3rd month we will combine with Cedar Hill, De-Soto and Duncanville for an evening networking event.

May 9—5:30—7 p.m. PepWear's 1450 High Meadows Way Cedar Hill, TX 75104

June 6— 5-7 p.m. MCM Grande

July 4—No Event

Melody Stillings Branch Sales Mana

M REGIONS

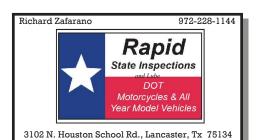
Branch Sales Manager / VP Business Specialist Chris Jordan / Branch Team Lead/ABM

1425 N Dallas Ave P O Box 368 75146-0368 Lancaster, Texas 75134 (972) 227.2131 ext. 238 Toll Free (800) 734.4667 Fax (972) 227.3704 melody.stillings@regions.com



PATTY HAVARD, CPA

211 W. Pleasant Run, #115 Lancaster, TX 75146 (972) 227-6900 Fax (972) 227-6945



YOUR 2013 CHAMBER CALENDAR

Here are the 2013 dates for Chamber Events

Network @ Noon

11:30 a.m.—1:00 p.m.

January 3—Angelic Moments
April 4
July 4
October 3

Network @ Night

5 p.m.—6:30 p.m.

Feb. 7—Bievenidos
June 6
August 1
December 5—Regions Bank

Monthly Luncheons

11:30 a.m.—1:00 p.m.

January 10—Mayor
February 14—Awards
March 28—Best Southwest *
April 11
May 9—Police Memorial
June —Best Southwest *
July —No Luncheon
August 8
September—Best Southwest *
October 10—LISD
November 14
December—Best Southwest *

* Dates to be determined.

Best Southwest Networking

"C-4"

A combined networking event with Lancaster, DeSoto, Duncanville, & Cedar Hill

March 7—Lancaster 5-7 p.m. @ Bienvenidos Rest. 920 N. I-35E, Lancaster

May 9—Cedar Hill 5:30—7 p.m.

Sept. 26—DeSoto 5—7 p.m.

Nov. 14—Duncanville 5—7 p.m.

These events will be in the evening from 5—7 p.m.

Better Business Breakfast

7:30 a.m.—9:00 a.m.

January 25
February 22
March 22
April 26
May 24
June 28
July 26
August 26—TGIF/BSW
September 27
October 25
November & December—NONE

Special Events

Annual Auction / Gala Saturday, April 27, 2013

Annual Duffers Derby Golf Tournament

Monday, October 14, 2013 Lancaster Country View Golf Course

2nd Saturday Events: Vendors—Shops—Restaurants (2nd Sat every month)

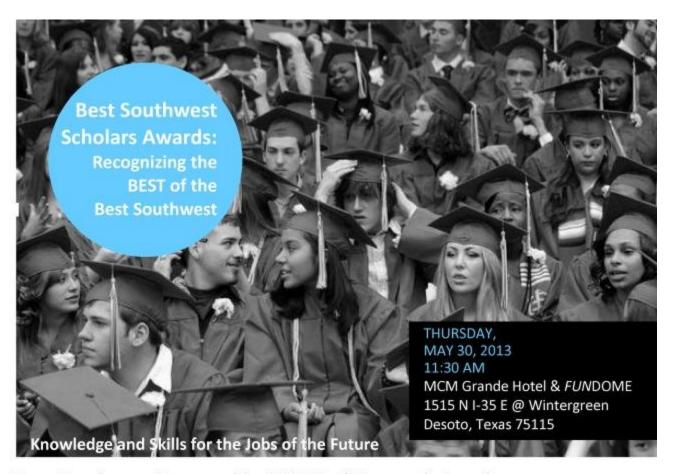
April 13th—including Greater Dallas Bike Ride.

October 12—including Fall Festival with OktoberFest

December —including Christmas Parade and City events for children.

SAVE THE DATE

BEST SOUTHWEST QUARTERLY LUNCHEON May 30, 2013 11:30 a.m.—1:00 p.m. MCM Grande Hotel & Fun Dome



Best Southwest Partnership 2013 2nd Quarterly Luncheon

To prepare Americans for the jobs of the future and help restore middle-class security, we have to out-educate the world and that starts with a strong school system.

In today's global economy, a high-quality education is no longer just a pathway to opportunity - it is a prerequisite to success. Because economic progress and educational achievement are inextricably linked, educating every American student to graduate from high school prepared for college and for a career is a national imperative.

FOR MORE INFORMATION & SPONSORSHIP OPPORTUNITIES CONTACT:

- Lancaster Chamber of Commerce @ 972.227.2579 // LancasterTX.org
- Cedar Hill Chamber of Commerce @ 972.291.7817 // CedarHillChamber.org
- DeSoto Chamber of Commerce @ 972.224.3565 // DeSotoChamber.org
- Duncanville Chamber of Commerce @ 972.780.4990 // DuncanvilleChamber.org

Associate Member Cities call the Lancaster Chamber @ 972.227.2579
Ferris . Glenn Heights . Hutchins . Midlothian . Ovilla . Red Oak . Wilmer





2nd Saturday on the Square

SAVE THESE DATES

May 11

June 8

July 13

August 10

September 14

October 12 (Oktoberfest)

November 9

December 7 (Christmas)

December 14, (Christmas Parade)

10:00 a.m.—4:00 p.m.

If you know of anyone that is a vendor and wants to see their wares, please have them contact the Chamber of Commerce (Mary) at 972-227-2579 or Lou @ Lou's Funky Junk at 972-971-2293

CHAMBER PARTNERS

GOLD PARTNERS























SILVER PARTNERS

Atmos Energy
MCM Grandé Hotel
Brenntag Southwest
Corner Stone Credit Union

BRONZE PARTNERS

ADESA Dallas
Bentwood Company
GO Federal CU
Town Square Realty
Mac Haik Ford
Mote & Associates