

### AGENCY MANAGER -Temecula Area

Farmers Insurance Group has new opportunities throughout Temecula and surrounding areas. With the economy in a recession, Farmers Insurance's star is shining brighter than ever! Farmers Insurance has been California's top-rated company 14 of the past 15 years and is ranked #3 on CNN.com's list of companies hiring in 2013!

Want to be your own boss? Farmers Insurance offers you the chance to build your own neighborhood Farmers Insurance office, selling Farmers Insurance's entire line of insurance products & services.

# Do you have:

- \* Life experiences that will help you help your clients?
- \* Business experiences that will help you build your own practice?

# Are you ready:

- \* To work harder than you've ever worked in exchange for greater rewards?
- \* To work for bonuses and incentives in an environment where the toughest competition is you?
- \* For a CAREER, not a JOB?

At Farmers Insurance, you'll join our elite group of entrepreneurs who are empowered to help their clients protect and grow their assets. You'll build your own business while helping individuals, families and other small businesses build a better future. As a registered agent with Farmers Insurance, your Farmers Insurance office (a multi-line agency) will distribute Farmers Insurance's extensive line of Property & Casualty, and Life products.

Compensation will be based on first-year & renewal commissions, plus generous production bonus arrangements. So your efforts today pay commissions year after year with client renewals. Plus, Farmers Insurance also offers financial assistance for the first three years to help you get started. This includes matching income compensation and money for leads, office rent and staff salaries. In addition, you have the ability to build equity in your business. We call it 'Contract Value', which can be passed on to an immediate family member or sold back to the company when you decide it's time to retire.

Specifically, we seek a person with an entrepreneurial spirit, who would like to move from a 'job' to being a 'business owner', a person who desires a six figure income, has a genuine concern for other people, willingness to build long term relationships with clients, and understands that only commitment and hard work will bring about these just rewards.

We have agent opportunities in Temecula and most surrounding communities. Reply with a resume today or call Frank Lippman at <u>951-302-8400</u> to schedule an interview.

# **Job Requirements**

\* Goal Orientated \* Entrepreneurial spirit, drive and ambition \* Responsible driving record \* High ethical standards \* Good credit history \* No felony convictions \* No misdemeanors involving theft \* No bankruptcies within 3 years \* College education is preferred but not required \* Bilingual in Spanish is a plus, but not a requirement; however bonus\$ available for those who are.

Best of all, you can try a CAREER as a Farmers Insurance Agent on a part-time basis to make sure this is right for you, without leaving the security of your current employment. If you desire financial independence, then you owe it to yourself to investigate this further. Submit your resume to learn more about this outstanding opportunity. Our typical Agent earns \$45-\$75K in their first and second year growing to \$100K+ within three years. Top earners make over \$300K a year. Tremendous opportunities for those willing to grow a business, build equity, and have a top income for a lifetime. You must have a business owner's mentality. We will help you develop your sales skills, build your marketing pipelines and enroll you in ongoing training while you lay the foundation of your own small business.

Small business ownership can be overwhelming, which is why Farmers Insurance has developed an innovative new agent training program. This program allows you to establish a strong foundation for the future without all the expenses other small businesses incur. Find out why this program is often referred to as the "Best Small Business Opportunity in America". IT'S LIKE A FRANCHISE WITHOUT THE FRANCHISE FEES! We will even provide free office space to get you started.

Farmers Insurance Group offers highly competitive multi-line products: Homeowners, Auto, and Specialty lines as well as Life and Commercial products.

#### **Contact Us For More Info!**

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