

Participating Companies

D-Link is an Award-winning designer, developer and manufacturer of networking solutions. Established in 1986, D-Link provides connectivity for wireless, broadband, security and data communications offering the ultimate in digital home entertainment, Small Office/Home Office, Small to Medium Business, and Workgroup to Enterprise environments.



360 Vision Technology is a well established, world class CCTV manufacturer based in the UK. 360 Vision Technology designs and manufactures a range of analogue and IP CCTV products, including IR and White Light LED PTZ and rugged dome positioning cameras, thermal imaging cameras and ATEX CCTV functionalities.



Arecont Vision is exclusively focused on megapixel technology and, as the industry leader, has contributed more to the advancement of megapixel imaging for professional security applications than any other company in the security market. Our worldwide installed base of megapixel cameras crosses a broad spectrum of applications and venues.



Aver Information Systems, design and manufacture hybrid solutions for connecting both analog and IP cameras, Aver offers a full range of surveillance systems from hybrid DVRs, embedded hybrid DVRs, hybrid capture cards, to pure NVRs. Aver DVRs/NVRs are able to support our own brand of megapixel IP cameras but most major IP camera brands as well.



Canon offers a comprehensive range of Network Cameras and software, ideal for security surveillance and remote monitoring solutions. With Pan Tilt Zoom (PTZ), fixed, indoor and outdoor models, Canon's Network Cameras are suitable for use in mid to high end Video Surveillance systems in a wide range of environments from offices and banks, to shopping centres, warehouses and transport hubs.



CEM Systems offers a complete IP solution with a range of industry leading and proven IP products including: Power over Ethernet access control - the first to offer 1.6 Amps via a CAT5/6 cable to reliably power a complete door set, Intelligent Multi-technology IP card readers with on-board database for offline operation.



Control is a leading provider of Industrial Ethernet Managed and Unmanaged Switches with a wide range of capabilities (10/100 & Gigabit, PoE & PoE+, copper and fibre, 4 to 28 ports) as well as Ethernet to Serial Device Servers. Control has been selling products into the CCTV market for many years. In our Satyrn series there is a wide range of ruggedised switches, many with PoE & PoE+, for the IP CCTV market.



Exacq Technology designs and manufactures cross platform surveillance software and hardware solutions. Their exacqVision server software operates on factory-installed Hybrid Servers, IP Camera Servers or commercial off-the-shelf (COTS) servers. exacqVision integrates the latest IP technology including HD & H.264 cameras. The client software runs on Windows, Linux & Macintosh computers.



Intech Solutions design, manufacture and install bespoke technical furniture. Currently serving a range of industries worldwide including airports, prisons, government authorities and MOD bases. Intech is a worldwide provider of bespoke technical furniture and can also completely transform a control room by providing a full turnkey M&E installation package including in-house project management.



Meyertech is the leading independent British manufacturer of CCTV Command & Control Systems with a product portfolio incorporating Digital-IP, Analogue and Hybrid product solutions. The Meyertech brand is recognised throughout the world for its quality, reliability, innovation and technologically advanced products.



Milestone is the world-leading developer of open platform IP video surveillance management software, according to IMS Research six years in a row. Milestone XProtect® supports flexibility and a future-proof foundation through the widest choice in network hardware support of more than 1,000 models as well as being an active member in both the ONVIF and PSIA standards work.



Tyco Security Products is a unified group of world leading access control, video and intrusion brands. These brands including American Dynamics, CEM Systems and Software House have a wealth of experience in the security industry. Their security integration platforms, built by our developers from across all product disciplines.



Videcon is a specialist Security Distributor, offering the complete range of Analogue, HD-SDI and IP Surveillance products. Their IP range meets the needs of all installers and integrators, from the first-time IP installer, to the experienced IP specialist. It includes system network cameras, as well as simple, plug and play cameras with auto-detect for quick and easy installation.



VideoIQ is the leading innovator in intelligent video surveillance. VideoIQ's award-winning IP surveillance cameras and encoders include the most advanced, adaptive analytics in the industry, onboard NVR storage and enterprise class video management. VideoIQ's patented self-calibrating analytics mean a much simpler installation with NO repeat visits and greater accuracy than the competition.



IP -in-Action LIVE™

International Security Technology Roadshows



Hilton Manchester Airport Hotel

Pre-Registration:
www.ip-in-action-live.com

20th June

Outwood Lane
Ringway
Manchester
M90 4WP

IP UserGroup
International
Physical Security & Safety Technology Forum

www.ipusergroup.com

IP Migration, Integration and how Access Control fits into the equation.

Phil Hutton - Tyco Security Products

This two-handed presentation features Phil Hutton investigating adding value to security vendor's proposal through migration to IP, looking at how integration can help develop client loyalty and relationship and how IP networked solutions can add value to a prospective project and increase ROI and profitability.

Key Topics: Thinking holistically about IP systems.. What is meant by integration. What benefits integration can offer. Examples of integration. Why migrate to IP? What benefits IP offer.

This will be followed by a session from **Dale Bridgman of CEM Systems** who will discuss the evolution of IP based access control, some of the milestones and how the latest developments can become part of your security portfolio.

Key Topics: The birth of IP Access Looking forward to the Future Design and Deployment Tips Adding Value through Convergence IP access in Action - Case Study



Demystifying the Network for Security Professionals... Control explains in plain English

Network Fundamentals for Security Applications - Tony Elvidge, VP Sales and Marketing at Control

Tony Elvidge will introduce the fundamentals of Networking and the important issues when deploying security application onto a client's network. The IP network side of the migration to full IP system can often create a glazed look in many a security professional! 'The Network' should not be just left to the IT department and it is essential for all involved to understand the basics. Control's presentation will demystify many of the terms used and will explain their importance in plain English.

Key Topics : Network Basics for Security Professionals. Why are Redundancy, QoS & VLANs important? How much should we worry about bandwidth & security?



The Importance of ONVIF and Open Platform Technology in the Security Sector - Meyertech

Andrew Denton, Sales Manager, Meyertech Ltd.

The presentation will focus on demystifying ONVIF, an organisation which is primarily focused on developing an open global standard to ensure interoperability (the new buzz-word for integration) between network video products regardless of manufacturer.

It will explore why standards matter to the industry, what ONVIF stands for. It will examine the situation of integration and interoperability. It will assess the benefits of ONVIF and the difference it will make to end users, system integrators and security consultants on a global basis. Finally it will explore the future of ONVIF.



EDGE based VMS applications - Exacc Technologies

Julian Inman EMEA Sales & Technical Support Engineer

An introduction to the concept of placing Video Management Application functionality within the edge device such as an IP Camera or encoder. A brief discussion on the potential benefits of "Management at the Edge" and how it can offer scalability within a surveillance solution. Julian will introduce: Fully functional VMS solution running on the camera - NO additional HW required! Use in distributed locations, such as utility buildings, branch offices and quick-serve restaurants. Adding any number of additional cameras to existing systems without the need for additional, separate servers.



D-Link "Network Excellence" Programme

Tony Lannon, European Business Development Manager for IP Surveillance - D-Link.

An in-depth look at the components, design considerations and topology of a modern IP based Surveillance network. The Network Excellence Programme will provide delegates with the practical knowledge and understanding to allow them to feel confident in deploying networked video surveillance systems from the ground up. The programme will discuss best practice, tips and pitfalls and take a closer look at how the benefits of IP Video can be exploited within a 21st century security solution. The session concludes the morning session and offers an ideal opportunity to interact with the speaker.



Quiz the Guru - Round Table discussion

Chaired by David Gorshkov and featuring a panel of speakers and exhibitors.

This is your opportunity to "ask the experts" about any issue relating to Security Technology, the trends in the Industry, personal hints and tips and to engage with other delegates with the intension of sharing knowledge and experience. Delegates can submit questions in advance during the registration process or simply ask away on the day - this session will be recorded for future publication.



CSI - Fact or Fiction? Milestone Systems provide a taste of the future

Peter Currie Sales Manager - Milestone Systems

Peter Currie will present a session that will look at the wide choice of VMS solutions available today, selecting an appropriate solution and whether the concepts demonstrated on the popular CSI TV series are just pie in the sky. Peter will also look at the fundamentals of Video footage with a "Back to Basics" piece following the process of producing Compliant Video Evidence in the digital age.

Key Topics: Defining requirements for modern day surveillance system. Identifying an appropriate operational platform. The truth about CSI. Back to Basics - From Incident to evidence. Solutions set for further expansion. System built for the future as well as the present



Making Money with Megapixels

Paul Taggar - Country Manager Arecont Vision

One of the greatest influencers driving the transition to IP systems is the superior image resolution of megapixel IP-based cameras, which can also boost overall system functionality while lowering costs.

To get a better grasp on why this trend is occurring, Peter will take a closer look at the advantages megapixel technology has to offer, where the greatest benefits can be derived and how to present these to your clients or colleagues and create successful relationships.



UPDATE - Standards and Legislation for Security Professionals Explained

David Gorshkov Digital Grape Consulting

David is Chair of the APTA Communications Sub Committee and TSWG1 (CCTV and Video analytics Standards) and will provide an update on current standards and legislation which may effect you as Security Professionals. David will discuss how over the past decade communications technology has been rapidly becoming a key resource in our security and surveillance systems as well as how advanced on-board GIS and information systems have all seen the rapid introduction of advanced technology.



IP stands for International Possibilities

Paul Hennings, President IP UserGroup International

Paul will look at the international trends and developments of IP security and safety technology, the growth of non security applications for network video and the challenges of building a successful business utilising IP technology; a new business model, changing relationships and partnering for profit. Paul will explain how the IP UserGroup International Network can assist in the International Business development of British companies and help introduce them into an established community of knowledge and technology hungry security and safety professionals.



Event Running Order (approximate)

9:00	Registration - EXPO -	12:10	Tony Lannon, European Business Development Manager for IP Surveillance - D-Link.
9:30	Welcome & Introduction	13:00	Lunch Break and EXPO - Networkinag Opportunities
9:40	Phil Hutton - Tyco Security Products	13:45	Quiz the Guru - Round Table discussion
10:00	Dale Bridgman - CEM Systems	14:15	Peter Currie Sales Manager - Milestone Systems
10:20	Tony Elvidge - Control	14:45	Paul Taggar, Country Manager Arecont Vision
10:50	Andrew Denton, Sales Manager, Meyertech Ltd.	15:15	David Gorshkov Digital Grape Consulting
11:20	Mid Morning Break, Refreshments and EXPO	15:45	Paul Hennings, President IP UserGroup International
11:40	Julian Inman EMEA Sales & Technical Support Engineer	16:15	Refreshments and EXPO - Networking Opportunities
		16:30	CLOSE.