



## PayScale Report • TSI

Atlanta, Georgia, United States  
Government Contractor

Report date Wednesday, June 29, 2011

Prepared for Brad Crist

Company Brad Crist



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Atlanta, Georgia, United States

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Compensation and Benefits Summary

TSI  
Atlanta, Georgia, United States  
See page 4 for search criteria

This PayScale compensation report represents a snapshot of the labor market for the position: **TSI**. To ensure the most accurate report, confirm that the PayScale Job and profile details on the following page describe this position and organization accurately.

PayScale Job: Network Administrator, IT

Provide hands-on network administration support, network maintenance and operations support. Recommend networking software and hardware enhancements. Build, configure, and troubleshoot local area network (LAN), wide area network (WAN), and other company networks. Diagnose and correct network systems issues. Typical years experience in field of 13 years. Typically has supervisory responsibilities. Skills/Specialties include Network Management / Administration, Windows NT / 2000 / XP Networking, Microsoft Exchange, Cisco Networking, Internet Information Server (IIS), Linux, Novell NetWare. Certifications include Cisco Certified Network Associate (CCNA), Compia A+ Service Technician, Certified Novell Administrator (CNA), Microsoft Certified Professional + Internet (MCP+I). Typically holds Associate's Degree.

Salaried

	Reporting	Average	10th	25th	50th	75th	90th
Total Cash Compensation		\$74,465	\$59,002	\$66,379	\$74,418	\$82,646	\$90,412
Base Salary	84%	\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Bonus	23%	\$2,573	\$854	\$1,513	\$2,465	\$3,848	\$6,040
Profit Sharing	4%	\$2,244	\$640	\$1,128	\$2,065	\$3,718	\$6,256

Currency: U.S. Dollar (USD)

Hourly

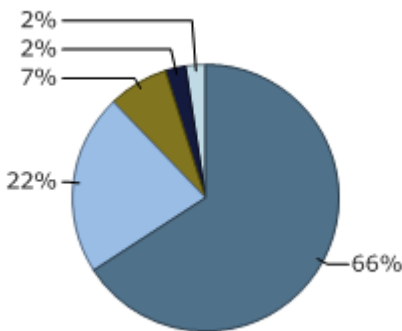
	Reporting	Average	10th	25th	50th	75th	90th
Hourly Rate	16%	\$33.50	\$26.33	\$29.76	\$33.48	\$37.28	\$40.85

Benefits Summary

Health Benefits for this Position:

- Dental, Medical / Health & Vision
- Dental & Medical / Health
- None
- Vision
- Medical / Health

- 66% receive
- 22% receive
- 7% receive
- 2% receive
- 2% receive
- 41 reporting



Other Popular Benefits for this Position:

- 401(k)
- Paid Holidays / Vacation
- Life Insurance/Disability
- Paid Sick Leave
- Education/Training/Tuition/Certification
- Reimbursement
- Average Vacation Weeks: 2.4

Report Description ..... TSI  
Atlanta, Georgia, United States

PayScale Job: Network Administrator, IT

Provide hands-on network administration support, network maintenance and operations support. Recommend networking software and hardware enhancements. Build, configure, and troubleshoot local area network (LAN), wide area network (WAN), and other company networks. Diagnose and correct network systems issues. Typical years experience in field of 13 years. Typically has supervisory responsibilities. Skills/Specialties include Network Management / Administration, Windows NT / 2000 / XP Networking, Microsoft Exchange, Cisco Networking, Internet Information Server (IIS), Linux, Novell NetWare. Certifications include Cisco Certified Network Associate (CCNA), Comptia A+ Service Technician, Certified Novell Administrator (CNA), Microsoft Certified Professional + Internet (MCP+I). Typically holds Associate's Degree.

Specified Job Details

This report is based on the following job details.

**Profile Details Ordered by Matching Precedence**

- |  |   |
|--|---|
| 1. PayScale Job Title: Network Administrator, IT                       | 6. Organization's Product/Business: Government Contractor   |
| 2. Location: Atlanta-Sandy Springs-Marietta, Georgia Metropolitan Area | 7. Security Clearance Type: DOE/Q   |
| 3. Number of Employees: 40000  | 8. Organization Type: Company   |
| 4. Years In Field/Career: 13   | 9. Number Supervised: 1   |
| 5. Typical Degree Level: Associate's Degree                            | 10. Certification: Cisco Certified Network Associate (CCNA), Comptia A+ Service Technician, Certified Novell Administrator (CNA), Microsoft Certified Professional + Internet (MCP+I)       |
|  | 11. Skill/Specialty: Network Management / Administration, Windows NT / 2000 / XP Networking, Microsoft Exchange, Cisco Networking, Internet Information Server (IIS), Linux, Novell NetWare |

Report Stats

- Report date: **June 29, 2011**
- Effective date: **May 30, 2011**
- Profiles analyzed: **6,156**
- Report Rating (1 to 5): **5.0**. Report has extensive well-matched data in local region. Use this report with confidence.

## Compensation Influencers ..... TSI Atlanta, Georgia, United States

The following section provides unique data on factors that influence compensation for this position. Use this information to evaluate how pay varies based on position requirements (experience level, education, certifications, etc.). Note: Compensation influencer data will vary based on job type (i.e. number of hospital beds for nurses vs. coding language for software programmers).

### Employment Setting

#### Salary By Product Activity

	<i>Average</i>	<i>10th</i>	<i>25th</i>	<i>50th</i>	<i>75th</i>	<i>90th</i>
<i>Base Salary - Your Search</i>	\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Government Contractor	\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Information Technology (IT) Services	\$67,576	\$52,604	\$59,901	\$67,580	\$75,244	\$82,377
Military / Armed Forces	\$67,392	\$50,875	\$58,908	\$67,388	\$75,885	\$83,837
Local Government	\$70,023	\$55,771	\$62,546	\$69,972	\$77,600	\$84,812
Manufacturing and Distribution	\$68,498	\$54,179	\$61,142	\$68,498	\$75,853	\$82,697
Healthcare	\$67,738	\$53,496	\$60,484	\$67,759	\$74,949	\$81,592
Engineering Consulting	\$68,103	\$54,208	\$60,836	\$68,061	\$75,455	\$82,430
Education, College/University	\$65,830	\$51,225	\$58,585	\$65,917	\$72,899	\$79,207
Retail	\$66,596	\$51,165	\$58,816	\$66,645	\$74,280	\$81,293
Banking	\$65,415	\$51,792	\$58,432	\$65,420	\$72,389	\$78,859

*Currency: U.S. Dollar (USD)*

Compensation Influencers ..... TSI  
Atlanta, Georgia, United States

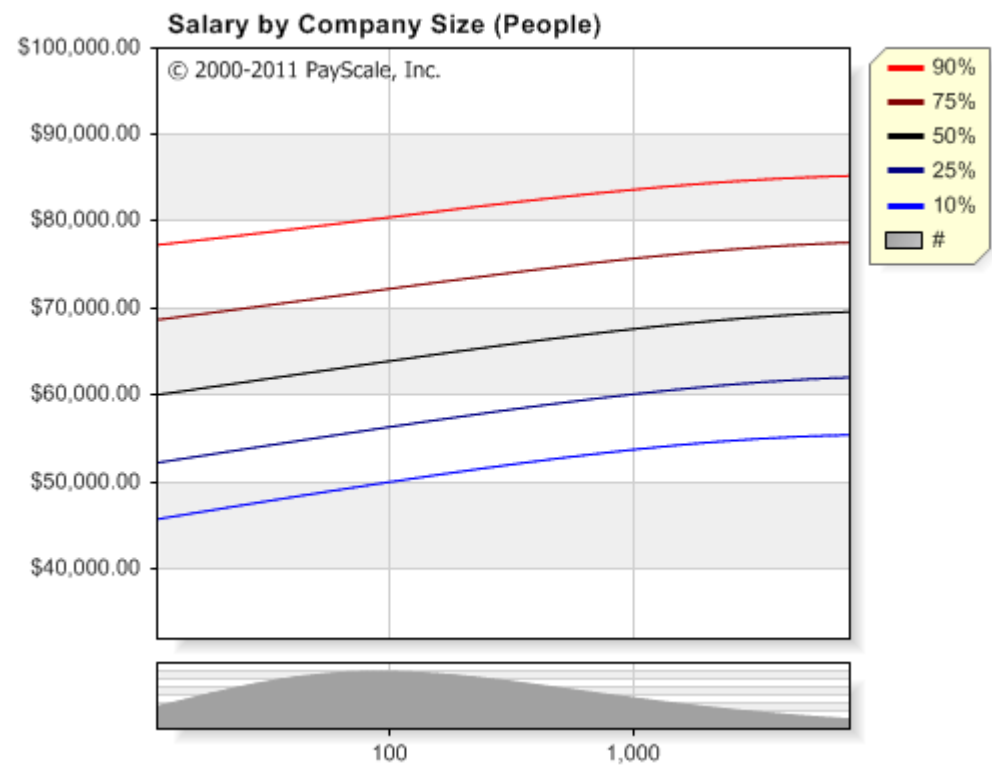
Salary by Employer Type

	Percent	Average	10th	25th	50th	75th	90th
Base Salary - Your Search		\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Company	56.8%	\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Government - Federal	10.7%	\$67,464	\$52,559	\$59,740	\$67,428	\$75,260	\$82,719
Government - State & Local	8.3%	\$72,335	\$56,855	\$64,587	\$72,403	\$79,947	\$86,819
Other Organization	4.9%	\$70,719	\$57,287	\$63,610	\$70,648	\$77,969	\$84,969
Contract	4.7%	\$72,111	\$55,133	\$63,570	\$72,162	\$80,549	\$88,313
College / University	4.4%	\$67,240	\$51,610	\$59,497	\$67,337	\$74,790	\$81,534
School / School District	3.7%	\$69,330	\$53,475	\$61,367	\$69,391	\$77,173	\$84,292
Hospital	3.5%	\$72,721	\$59,422	\$65,726	\$72,672	\$79,813	\$86,549
Private Practice/Firm	1.4%	\$70,610	\$53,909	\$62,278	\$70,695	\$78,774	\$86,125

Currency: U.S. Dollar (USD)

Compensation Influencers

TSI  
Atlanta, Georgia, United States



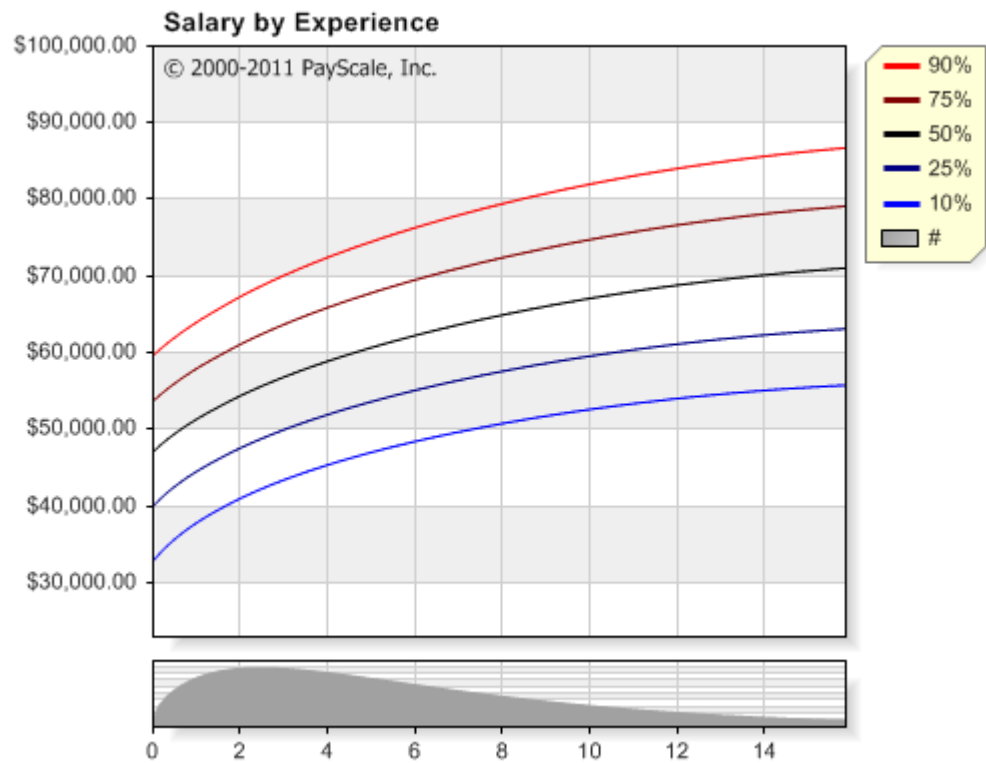
Salary by Company Size (People)

	Percent	Average	10th	25th	50th	75th	90th
Base Salary - Your Search		\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
1 to 34	19.7%	\$60,661	\$46,124	\$52,637	\$60,459	\$69,088	\$77,689
35 to 99	21.1%	\$63,465	\$49,328	\$55,671	\$63,278	\$71,635	\$79,920
100 to 249	18.4%	\$65,139	\$51,098	\$57,418	\$64,962	\$73,212	\$81,357
250 to 999	21.0%	\$67,060	\$53,053	\$59,397	\$66,900	\$75,041	\$83,027
1,000 or more	19.8%	\$68,962	\$54,232	\$61,237	\$68,908	\$76,795	\$84,267

Currency: U.S. Dollar (USD)

Compensation Influencers ..... TSI  
Atlanta, Georgia, United States

Skills and Experience



Salary By Experience

	Percent	Average	10th	25th	50th	75th	90th
Base Salary - Your Search		\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Less than 2 years	16.3%	\$51,293	\$37,803	\$44,529	\$51,351	\$57,942	\$63,982
2 to 3 years	21.9%	\$56,885	\$43,490	\$50,028	\$56,890	\$63,729	\$70,099
4 to 5 years	18.5%	\$60,789	\$47,132	\$53,731	\$60,773	\$67,878	\$74,541
6 to 9 years	23.7%	\$64,949	\$50,798	\$57,593	\$64,919	\$72,366	\$79,374
10 years or more	19.6%	\$70,486	\$55,237	\$62,569	\$70,457	\$78,461	\$85,984

Currency: U.S. Dollar (USD)



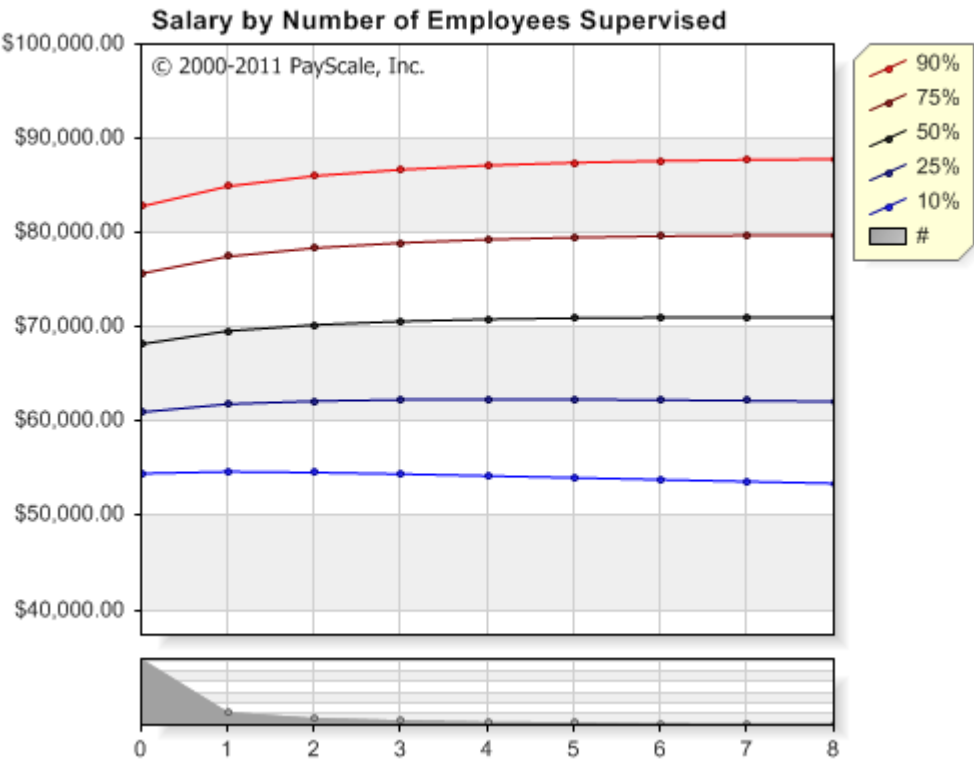
Compensation Influencers ..... TSI  
Atlanta, Georgia, United States

Salary By Skill

	<i>Average</i>	<i>10th</i>	<i>25th</i>	<i>50th</i>	<i>75th</i>	<i>90th</i>
<i>Base Salary - Your Search</i>	\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Network Management / Administration	\$72,599	\$58,312	\$65,087	\$72,545	\$80,222	\$87,483
Windows NT / 2000 / XP Networking	\$68,639	\$54,654	\$61,432	\$68,632	\$75,859	\$82,594
Microsoft Office	\$66,760	\$52,188	\$59,248	\$66,750	\$74,291	\$81,340
Cisco Networking	\$70,458	\$56,354	\$63,187	\$70,451	\$77,743	\$84,536
Microsoft Exchange	\$69,895	\$56,162	\$62,849	\$69,900	\$76,931	\$83,449
Microsoft Windows 3.x, 95/98/Me, 2000, or XP - General Use	\$67,706	\$53,683	\$60,500	\$67,706	\$74,913	\$81,616
Internet Information Server (IIS)	\$70,418	\$55,943	\$62,841	\$70,372	\$78,089	\$85,376

*Currency: U.S. Dollar (USD)*

Compensation Influencers ..... TSI  
Atlanta, Georgia, United States



Salary by Number of Employees Supervised

	Percent	Average	10th	25th	50th	75th	90th
Base Salary - Your Search		\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Less than 1	64.6%	\$69,167	\$54,719	\$61,597	\$69,118	\$76,836	\$84,136
1	11.5%	\$70,031	\$54,727	\$62,094	\$70,004	\$78,021	\$85,554
2	6.1%	\$70,514	\$54,591	\$62,316	\$70,506	\$78,730	\$86,420
3	4.0%	\$70,790	\$54,407	\$62,399	\$70,796	\$79,168	\$86,967
4 or more	13.7%	\$66,399	\$50,849	\$58,455	\$66,412	\$74,319	\$81,670

Currency: U.S. Dollar (USD)

Compensation Influencers ..... TSI  
Atlanta, Georgia, United States

Salary by Security Clearance

	<i>Percent</i>	<i>Average</i>	<i>10th</i>	<i>25th</i>	<i>50th</i>	<i>75th</i>	<i>90th</i>
<i>Base Salary - Your Search</i>		\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Active Secret	38.4%	\$60,969	\$44,288	\$52,425	\$60,972	\$69,508	\$77,513
Active Top Secret/SCI	30.4%	\$61,880	\$45,044	\$52,986	\$61,784	\$70,966	\$79,822
No security clearance	13.3%	\$63,068	\$47,775	\$55,152	\$63,042	\$71,034	\$78,570

Currency: U.S. Dollar (USD)

Compensation Influencers ..... TSI  
Atlanta, Georgia, United States

Training and Education

Salary by Certification

	Average	10th	25th	50th	75th	90th
Base Salary - Your Search	\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Microsoft Certified Professional (MCP)	\$69,842	\$55,199	\$62,136	\$69,780	\$77,671	\$85,162
Cisco Certified Network Associate (CCNA)	\$71,053	\$54,823	\$62,576	\$71,002	\$79,630	\$87,800
CompTIA A+ Service Technician	\$62,997	\$48,561	\$55,526	\$62,976	\$70,511	\$77,591
Microsoft Certified Systems Engineer (MCSE)	\$70,676	\$54,992	\$62,547	\$70,650	\$78,859	\$86,573
Microsoft Certified Systems Administrator (MCSA)	\$69,591	\$54,009	\$61,552	\$69,578	\$77,658	\$85,224
CompTIA Network+	\$63,069	\$49,083	\$55,813	\$63,043	\$70,377	\$77,274
CompTIA Security+	\$65,281	\$51,031	\$57,910	\$65,263	\$72,689	\$79,650

Currency: U.S. Dollar (USD)

Salary by Degree

	Percent	Average	10th	25th	50th	75th	90th
Base Salary - Your Search		\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Bachelor's Degree	57.3%	\$74,400	\$59,348	\$66,607	\$74,381	\$82,231	\$89,577
Associate Degree	31.7%	\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Master's Degree (non-M.B.A)	5.8%	\$79,160	\$61,134	\$69,496	\$79,018	\$89,108	\$98,878
High School	2.7%	\$64,420	\$50,066	\$56,905	\$64,370	\$72,034	\$79,300

Currency: U.S. Dollar (USD)

Compensation Influencers ..... TSI  
Atlanta, Georgia, United States

Location

Salary By Metropolitan Area

	Average	10th	25th	50th	75th	90th
<i>Base Salary - Your Search</i>	\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Atlanta-Sandy Springs-Marietta Metro Area	\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Washington-Arlington-Alexandria Metro Area	\$74,967	\$59,644	\$66,733	\$74,847	\$83,442	\$91,735
Augusta-Richmond County Metro Area	\$65,120	\$50,941	\$57,571	\$65,029	\$72,853	\$80,372
Virginia Beach-Norfolk-Newport News Metro Area	\$66,429	\$52,664	\$59,225	\$66,385	\$73,720	\$80,650
Riverside-San Bernardino-Ontario Metro Area	\$70,051	\$53,561	\$61,551	\$70,037	\$78,579	\$86,588
San Diego-Carlsbad-San Marcos Metro Area	\$72,447	\$57,075	\$64,420	\$72,403	\$80,562	\$88,262
Charleston-North Charleston Metro Area	\$66,461	\$53,069	\$59,380	\$66,395	\$73,674	\$80,599

Currency: U.S. Dollar (USD)

Salary By State

	Average	10th	25th	50th	75th	90th
<i>Base Salary - Your Search</i>	\$69,685	\$54,756	\$61,907	\$69,648	\$77,536	\$84,969
Georgia	\$67,281	\$52,968	\$59,741	\$67,218	\$74,948	\$82,298
Virginia	\$69,465	\$54,957	\$61,715	\$69,364	\$77,417	\$85,167
Florida	\$66,738	\$52,853	\$59,480	\$66,696	\$74,080	\$81,052
California	\$73,365	\$57,624	\$64,992	\$73,266	\$81,936	\$90,261
District of Columbia	\$75,738	\$60,771	\$67,640	\$75,599	\$84,115	\$92,405
Texas	\$68,089	\$53,458	\$60,379	\$68,023	\$75,932	\$83,461
Indiana	\$65,408	\$51,795	\$58,317	\$65,375	\$72,564	\$79,330

Currency: U.S. Dollar (USD)

## Anonymous Matching Profiles

TSI

Atlanta, Georgia, United States

The following section provides a sampling of anonymous profiles used in this report. These are real-world profiles showing examples of compensation packages, skill sets, and experience levels of employed individuals that match your search criteria. Use this information to compare your position(s) to real people in the same position.

### Profile Data Summary

This chart shows a breakdown of the **45** anonymous profiles that most closely matched your specified criteria. A sample of these profiles are listed on the following pages.

Cities:	Organization Sizes:	Metropolitan Areas:
Atlanta	16% 25 to 249	9% Atlanta-Sandy Springs- Marietta, Georgia Metro Area
Augusta	13% 250 to 999	11% Washington-Arlington- Alexandria, District of Columbia / Virginia / Maryland / West Virginia Metro Area
Fairfax	7% 1,000 to 8,999	11% Augusta-Richmond County, Georgia / South Carolina Metro Area
Charleston	4% 9,000 to 24,999	2% Virginia Beach-Norfolk- Newport News, Virginia / North Carolina Metro Area
Manassas	4% 25,000 to 49,999	18% Charleston-North Charleston, South Carolina Metro Area
Stafford	4% 50,000 to 124,999	16% Tampa-St. Petersburg- Clearwater, Florida Metro Area
Tampa	4% Other	4% Other
Other	44% Unspecified	18%
Unspecified	2%	
Job Titles:	Years Experience Ranges:	Organization Types:
Network Administrator, IT	1 to 4 years	62% Company
Network Administrator, LAN / WAN	5 to 6 years	11% Government - Federal
Network Administrator, LAN	7 to 9 years	11% Government - State & Local
Computer Network / LAN Analyst	10 years	9% Contract
Systems Integrator (Computer / Networking)	11 to 19 years	4% Hospital
Computer Network / LAN Specialist	20 to 24 years	2% Other
States:	Industries and Product Activities:	Date Ranges:
Georgia	Government Contractor	2011 Q2
Virginia	Aerospace and Defense	2011 Q1
Florida	Local Government	2010 Q4
District of Columbia	Healthcare	2010 Q3
South Carolina	Military / Armed Forces	2010 Q2
Other	Other	2010 Q1
		2009 Q4
		2009 Q3
		2009 Q2

## Anonymous Matching Profiles

TSI  
Atlanta, Georgia, United States

### Sample Profiles

#### Profile No. 1

Annual Salary	\$85,000
	Salary Type: Standard Full-Time 40+ Hours Per Week
Current Employer	Employer Type: Company
	Years with Employer: 3
	Employer's Product/Business: Government Contractor
	Number of Employees: 20000
	Internal Job Title: Network Administrator
Job/Position/Title	Network Administrator, LAN / WAN
Years In Field/Career	8
Commute	Commute Time: 25
Job Location	State or Province: Florida
	Country: United States
Certification	Microsoft Certified Systems Engineer (MCSE), Cisco Certified Network Associate (CCNA), Microsoft Certified Professional (MCP), Microsoft Certified Systems Administrator (MCSA)
School, Degree, or Major	Degree: Associate Degree (AD)
	Major: Computer Information Systems (CIS)
	Year Graduated: 2010
All other Benefits/Perks	401(k), Life Insurance/Disability, Malpractice / Liability Insurance, Paid Holidays / Vacation, Paid Sick Leave, Relocation Expenses, Education/Training/Tuition/Certification Reimbursement
Health Benefit	Dental, Vision, Medical / Health
Vacation Time	4
Number Supervised	3
Skill/Specialty	Network Management / Administration, Cisco Networking, Internet Information Server (IIS)
Job 5 Years Ago	Job 5 Years Ago: Systems Administrator
Reasons we chose this profile	same regional state, same education level, same industry, same company type, similar number of employees supervised

#### Profile No. 2

Annual Salary	\$70,000
	Salary Type: Standard Full-Time 40+ Hours Per Week
Current Employer	Employer Type: Company
	Years with Employer: 20
	Employer's Product/Business: Government Contractor
	Number of Employees: 50000
Job/Position/Title	Network Administrator, LAN / WAN
Years In Field/Career	20
Commute	Commute Time: 10
Job Location	State or Province: Virginia
	Country: United States
Certification	Microsoft Certified Professional (MCP), Microsoft Certified Systems Administrator (MCSA), Certified Novell Engineer (CNE)
School, Degree, or Major	Degree: Certification
	Year Graduated: 1988
All other Benefits/Perks	401(k), Life Insurance/Disability, Paid Holidays / Vacation, Company Pension Plan, Paid Sick Leave, Stock Purchase Plan, Flex-Time / Flexible Schedule, Cell Phone, Casual Dress/Atmosphere
Health Benefit	Vision
Number Supervised	0
Skill/Specialty	Windows NT / 2000 / XP Networking, Network Management / Administration, Microsoft Windows 3.x, 95/98/Me, 2000, or XP - General Use, Microsoft Office, Internet Information Server (IIS), Microsoft Access
Reports To	Reports To: Information Technology (IT) Manager
Job 5 Years Ago	Job 5 Years Ago: Network Administrator, LAN
Reasons we chose this profile	same regional state, similar experience level, same industry, same company type, similar employer size range

## Anonymous Matching Profiles

TSI

Atlanta, Georgia, United States

### Profile No. 3

Annual Salary	\$50,290
	Salary Type: Standard Full-Time 40+ Hours Per Week
Current Employer	Employer Type: Company
	Years with Employer: 2
	Employer's Product/Business: Government Contractor
	Number of Employees: 25000
Job/Position/Title	Network Administrator, LAN / WAN
Years In Field/Career	5
Commute	Commute Time: 15
Job Location	State or Province: Georgia
	Country: United States
School, Degree, or Major	Degree: Associate of Science (AS)
	Major: Business Administration
	Year Graduated: 1992, Degree: Bachelor of Applied Arts and Science (BApAS), Major: Computer Science (CS), Year Graduated: 2010
All other Benefits/Perks	401(k), Life Insurance/Disability, Paid Holidays / Vacation, Paid Sick Leave
Health Benefit	Dental, Medical / Health
Vacation Time	2
Number Supervised	0
Skill/Specialty	Windows NT / 2000 / XP Networking, Cisco Networking
Reports To	Reports To: Senior Network Administrator, IT
Job 5 Years Ago	Job 5 Years Ago: Field Service Representative
Reasons we chose this profile	same state, same industry, same company type

### Profile No. 4

Annual Salary	\$76,904
	Salary Type: Standard Full-Time 40+ Hours Per Week
Current Employer	Employer Type: Company
	Years with Employer: 5
	Employer's Product/Business: Aerospace and Defense
	Number of Employees: 140000
Job/Position/Title	Systems Integrator (Computer / Networking)
Years In Field/Career	5
Commute	Commute Time: 20
Job Location	State or Province: Virginia
	Country: United States
School, Degree, or Major	Degree: Master of Science (MS)
	Major: Information Security
	Year Graduated: 2010
All other Benefits/Perks	401(k), Life Insurance/Disability, Paid Holidays / Vacation, Company Pension Plan, Paid Sick Leave, Flex-Time / Flexible Schedule, Education/Training/Tuition/Certification Reimbursement
Health Benefit	Dental, Vision, Medical / Health
Vacation Time	3
Number Supervised	2
Skill/Specialty	System Integration, System Testing, C++
Reports To	Reports To: Technical Product & Program Manager
Job 5 Years Ago	Job 5 Years Ago: Information Systems (IS) Analyst
Security Clearance	Security Clearance Type: Secret
	Security Clearance Status: Active
Reasons we chose this profile	same regional state, same industry, same company type, same number of employees supervised



## Anonymous Matching Profiles

TSI  
Atlanta, Georgia, United States

### Profile No. 5

Annual Salary	\$55,000
	Salary Type: Standard Full-Time 40+ Hours Per Week
Current Employer	Employer Type: Company
	Years with Employer: 5
	Employer's Product/Business: Government Contractor
	Number of Employees: 100000
	Internal Job Title: Computer Analyst
Job/Position/Title	Computer Network / LAN Analyst
Years In Field/Career	5
Commute	Commute Time: 25
Job Location	State or Province: Virginia
	Country: United States
Certification	Microsoft Certified Professional (MCP), Comptia A+ Service Technician
All other Benefits/Perks	401(k), Life Insurance/Disability, Paid Holidays / Vacation, Company Pension Plan, Paid Sick Leave, Stock Options, Cell Phone
Health Benefit	Dental, Vision, Medical / Health
Vacation Time	2
Number Supervised	0
Skill/Specialty	Windows NT / 2000 / XP Networking, Network Management / Administration, Microsoft Windows 3.x, 95/98/Me, 2000, or XP - General Use, Microsoft Office, Cisco Networking
Reports To	Reports To: Desktop Support Manager
Reasons we chose this profile	same regional state, same industry, same company type

### Profile No. 6

Bonus	\$1,000
Annual Salary	\$62,000
	Salary Type: Standard Full-Time 40+ Hours Per Week
Current Employer	Employer Type: Company
	Years with Employer: 1
	Employer's Product/Business: Government Contractor
Job/Position/Title	Network Administrator, IT
Years In Field/Career	7
Commute	Commute Time: 5
Job Location	State or Province: Virginia
	Country: United States
Certification	Microsoft Certified Systems Engineer (MCSE), Microsoft Certified Professional (MCP), Microsoft Certified Systems Administrator (MCSA)
School, Degree, or Major	Degree: Associate's Degree
	Major: Information Technology (IT)
	Year Graduated: 2003
All other Benefits/Perks	401(k)
Health Benefit	Dental, Vision, Medical / Health
Vacation Time	1
Number Supervised	0
Skill/Specialty	Windows NT / 2000 / XP Networking, Network Management / Administration, Microsoft Windows 3.x, 95/98/Me, 2000, or XP - General Use, Microsoft Office, Microsoft Exchange, Cisco Networking, Internet Information Server (IIS)
Reports To	Reports To: President
Job 5 Years Ago	Job 5 Years Ago: Network Engineer
Reasons we chose this profile	same regional state, same education level, same industry, same company type

## Anonymous Matching Profiles

TSI

Atlanta, Georgia, United States

### Profile No. 7

Annual Salary	\$84,000
	Salary Type: Standard Full-Time 40+ Hours Per Week
Current Employer	Employer Type: Company
	Years with Employer: 3
	Employer's Product/Business: Aerospace and Defense
	Number of Employees: 4000
Job/Position/Title	Network Administrator, IT
Years In Field/Career	10
Commute	Commute Time: 20
Job Location	State or Province: Virginia
	Country: United States
School, Degree, or Major	Degree: Master of Science (MS)
	Major: Information Technology (IT)
	Year Graduated: 2007
All other Benefits/Perks	401(k), Life Insurance/Disability, Paid Holidays / Vacation, Paid Sick Leave, Optional Telecommute / Work from Home, Cell Phone, Education/Training/Tuition/Certification Reimbursement
Health Benefit	Dental, Vision, Medical / Health
Vacation Time	2
Number Supervised	0
Skill/Specialty	Windows NT / 2000 / XP Networking, Microsoft Windows 3.x, 95/98/Me, 2000, or XP - General Use
Reports To	Reports To: Information Technology (IT) Director
Job 5 Years Ago	Job 5 Years Ago: Computer / Network Support Technician
Security Clearance	Security Clearance Type: Secret
	Security Clearance Status: Active
Reasons we chose this profile	same regional state, similar experience level, same industry, same company type

### Profile No. 8

Annual Salary	\$75,000
	Salary Type: Standard Full-Time 40+ Hours Per Week
Current Employer	Employer Type: Company
	Years with Employer: 3
	Employer's Product/Business: Government Contractor
	Number of Employees: 9000
Job/Position/Title	Network Administrator, LAN / WAN
Years In Field/Career	10
Commute	Commute Time: 50
Job Location	State or Province: Virginia
	Country: United States
Certification	Cisco Certified Network Associate (CCNA), Comptia A+ Service Technician
All other Benefits/Perks	401(k), Life Insurance/Disability, Education/Training/Tuition/Certification Reimbursement
Health Benefit	Dental, Vision, Medical / Health
Vacation Time	2
Number Supervised	0
Skill/Specialty	Windows NT / 2000 / XP Networking, Network Management / Administration, Microsoft Office, Cisco Networking
Reports To	Reports To: Operations Director
Reasons we chose this profile	same regional state, similar experience level, same industry, same company type

## Anonymous Matching Profiles

TSI

Atlanta, Georgia, United States

### Profile No. 9

Hourly Rate	\$25.00
	Work Week: 46
Overtime Rate	\$32.50
	Overtime Hours: 6
Current Employer	Employer Type: Company
	Years with Employer: 10
	Employer's Product/Business: Government Contractor
	Number of Employees: 500
	Internal Job Title: Lan administrator
Job/Position/Title	Network Administrator, LAN
Years In Field/Career	10
Commute	Commute Time: 60
Job Location	State or Province: Virginia
	Country: United States
All other Benefits/Perks	401(k), Life Insurance/Disability, Paid Holidays / Vacation, Company Pension Plan, Stock Purchase Plan, Free Drinks/Coke/Juice/Water, Cell Phone, Casual Dress/Atmosphere, Education/Training/Tuition/Certification Reimbursement
Health Benefit	Dental, Vision, Medical / Health
Vacation Time	3
Number Supervised	2
Skill/Specialty	Windows NT / 2000 / XP Networking, Network Management / Administration, Microsoft Windows 3.x, 95/98/Me, 2000, or XP - General Use, Microsoft Office, Microsoft Exchange, Microsoft Access, Visual Basic (VB)
Reports To	Reports To: Information Technology (IT) Manager
Job 5 Years Ago	Job 5 Years Ago: Network Technician, IT
Reasons we chose this profile	same regional state, similar experience level, same industry, same company type, same number of employees supervised

### Profile No. 10

Hourly Rate	\$24.42
	Work Week: 40
Overtime Rate	\$36.63
	Overtime Hours: 8
Current Employer	Employer Type: Company
	Years with Employer: 5
	Employer's Product/Business: Government Contractor
	Number of Employees: 1200
	Internal Job Title: Computer Operator III
Job/Position/Title	Network Administrator, IT
Years In Field/Career	6
Commute	Commute Time: 180
Job Location	State or Province: Georgia
	Country: United States
Certification	CompTIA A+ Service Technician, CompTIA Network+
All other Benefits/Perks	401(k), Life Insurance/Disability, Paid Holidays / Vacation, Paid Sick Leave
Health Benefit	Dental, Vision, Medical / Health
Vacation Time	2
Number Supervised	50
Skill/Specialty	Windows NT / 2000 / XP Networking, Network Management / Administration, Microsoft Office, Microsoft Access, HTML
Reports To	Reports To: Network Operations Manager
Job 5 Years Ago	Job 5 Years Ago: Computer Operator
Reasons we chose this profile	same state, same urban or rural city, same industry, same company type

Methodology ..... TSI  
Atlanta, Georgia, United States

**Data Collection.** PayScale administers the largest real-time salary survey in the world with more than a quarter-of-a-million new survey records being added to its database every month on positions from every industry, organization size and type.

The data PayScale collects from employees through its website at [www.payscale.com](http://www.payscale.com) are cross-checked with multiple alternative sources including BLS and other major surveys. PayScale does not pay individuals or companies to participate in its surveys.

PayScale maintains an active database of over 5 million incumbents (individual job profiles with salaries), which is updated nightly in order to reflect the most up-to-date information available.

**Data Validation.** Profiles are reviewed using advanced, patent-pending algorithms to check for outliers or illogical data sequences before being utilized in our reports. Any data profile deemed questionable, incomplete, or duplicate is not used in calculating compensation reports. PayScale research has shown that its reports are not only within expected ranges, but can be more accurate than reports from other data providers because the reported data is more precisely matched to both the type and size of organization, and the skills and experience of the position.



**Data Analysis.** PayScale's database maintains each individual profile in its entirety, preserving the detailed data points that make each record unique. PayScale does not modify or blend profile data, use inflation or cost of living adjustments, or age data. This way, PayScale avoids the shortcomings of surveys that use "averages of averages" or "surveys of surveys" approaches to market data reporting.

**Data Reporting.** PayScale's system reports data matched to the user's specific query. In job categories and industries with hard-to-find data, a minimum of six matched records must be available to calculate a report and the system shows you this information. In most cases, many more data points are available that precisely match the user's query using more factors than other surveys offer. Outliers below the 10th or above the 90th percentiles are not reported. Please see <http://www.payscale.com/pro/FAQ> for more details.

Thank you for choosing PayScale. We value your patronage and hope that you have found this report to be helpful and informative. PayScale is dedicated to providing you with the most accurate, relevant and timely compensation data available.

Sincerely,



Mike Metzger,  
Chief Executive Officer

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