



AAAE/RAA AIRPORT & REGIONAL AIRLINE EXECUTIVE SUMMIT

Building Stronger Relationships Between Airports and Regional Airlines

DECEMBER 5-7, 2011 | MEMPHIS, TN



In this volatile economy, strong partnerships are essential in order for our aviation system to function efficiently and profitably. The American Association of Airport Executives (AAAE) and the Regional Airline Association (RAA) will bring together top airport and airline executives for working sessions to discuss how to build and strengthen relationships at the AAAE/RAA Airport & Regional Airline Executive Summit, December 5-7, 2011 in Memphis, TN.

RAA will hold its winter board meeting in conjunction with the Summit which will bring CEOs of regional airlines to Memphis. Take the opportunity to network with C-level airline and airport executives as well as discuss critical issues with the industry's key stakeholders.

This unique summit of top industry leaders will tackle such issues as facility management and financing, security, environmental challenges, and the future of the Essential Air Service program. In addition to panel discussions and keynote speakers, an entire morning will be devoted to one-on-one meetings on marketing and development between airports and regional airlines. This is a special opportunity for real face time and "roll up your sleeves" discussion to facilitate attracting and retaining air service.

Top Three Reasons To Attend

1. NETWORK WITH REGIONAL AIRLINE AND AIRPORT C-LEVEL EXECUTIVES

RAA will hold its winter board meeting in conjunction with the Summit which will bring CEOs of regional airlines to Memphis.

2. STEP OUT FROM BEHIND YOUR DESK TO DEVELOP AND STRENGTHEN RELATIONSHIPS WITH AIRLINE CONTACTS IN A MORE INFORMAL ENVIRONMENT.

3. HEAR FROM AND INTERACT WITH TOP GOVERNMENT OFFICIALS FROM THE U.S. DOT, FAA AND TSA DURING INTERACTIVE SESSIONS FOCUSED ON AREAS OF MUTUAL INTEREST TO AIRLINE AND AIRPORT CONTACTS.

All sessions will take place at the Westin Memphis Beale Street. The summit will begin with the RAA Board Meeting from 3-5:30 p.m. and a welcome reception from 6-7 p.m. on Monday, December 5 and will end at 11:30 a.m. Wednesday, December 7. Registration fees include the opening reception, two continental breakfasts, one lunch, refreshment breaks and all handout materials) Dress is business casual (no ties). Confirmation letters will be e-mailed to attendees.

AGENDA

(Subject to Change)

MONDAY, DECEMBER 5

- 3-5:30 p.m. RAA Board Meeting
(separate detailed agenda pending)
- 6-7 p.m. Opening Reception at Westin Hotel
Sponsored by Memphis International Airport

TUESDAY, DECEMBER 6

- 8-9 a.m. Continental Breakfast
- 9-10:30 a.m. Regional Airline CEO Panel Discussion
- 10:30-10:45 a.m. Coffee Break
- 10:45 a.m.- 12 p.m. Panel Discussion on Regional Airline Facility Management/Financing at Airports
- 12-1:30 p.m. Luncheon with Keynote Speaker
- 1:30-2:45 p.m. Panel Discussion on Ground Handling
- 2:45-3:15 p.m. Coffee Break
- 3:15-4:30 p.m. Concurrent Panel Discussion on Essential Air Service
- 3:15-4:30 p.m. RAA Board Meeting (continued)

WEDNESDAY, DECEMBER 7

- 9-11:30 a.m. One-on-One Air Services
Marketing/Development Meetings
Between Airport Officials and Regional Airlines Officials

Contact Information

For program information, contact Melissa Sabatine, AAAE, at (703) 824-0500 Ext. 138 or melissa.sabatine@aaaae.org.

For registration information, contact Natalie Fleet, AAAE, at (703) 824-0500 Ext. 132, or natalie.fleet@aaaae.org, or Staci Morgan, RAA, at (202) 367-2323 or morgan@raa.org.

For sponsorship information, contact Janet Skelly, AAAE, at (703) 824-0500 Ext. 180 or janet.skelly@aaaae.org, or Diana Lundie, RAA, at (704) 784-5862 or dlundie@aol.com.

Register Online at www.aaameetings.org



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DECEMBER 5-7, 2011 • MEMPHIS, TENNESSEE • Mtg. #111206

Register Online at:
www.aaameetings.org

Hotel Rooms are being held at the [Westin Memphis Beale Street](#), 170 Lt. George W. Lee Avenue, Memphis, TN 38103, phone (901) 334-5900. All attendees will receive a special rate of \$145 single/double occupancy. Reservations must be made by November 11, 2011, in order to guarantee this rate. Reservations made after this date only can be honored on a space available basis. To make your hotel reservations, call (866) 716-8108 and identify yourself as part of the AAAE/RAA group. One night's room and tax guaranteed to a major credit card is required at the time of making a reservation. Cancellation of guaranteed reservations must be received 72 hours prior to arrival in order to avoid a charge equal to one night's room and tax.

NOTE: AAAE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant. Confirmation letters will be emailed to attendees within two weeks of receipt of registration. If you have not received a confirmation letter via e-mail two business days prior to the meeting, and you enrolled at least two weeks prior to the meeting, please contact the AAAE Meetings Department at (703) 824-0504. Non-receipt of the confirmation letter before the meeting is not justification for seeking a refund.

Airline reservations—American Airlines has been selected as the official air carrier for this meeting. Attendees can receive a 5% discount off American's published fares. Rules and restrictions apply. To take advantage of American's special fares, call American Airlines directly at (800) 433-1790 from 6 a.m.-1 a.m. eastern time daily and refer to star file #A21D1AL.

Ground transportation—There are two forms of transportation between Memphis International Airport and the [Westin Memphis Beale Street Hotel](#). The first is via taxi, which costs about \$35 for up to three people. The second is via Last Minute Transportation, a sedan service, that costs \$35 for up to three people. This method is best for groups of three or more and reservations must be made in advance by calling Last Minute Transportation at (901) 649-6346. The ride takes about 45 minutes. Avis Rent-A-Car System, Inc. is the official rental car company for this meeting. To make reservations or for further information, call (800) 331-1600 and reference J097316.



If you require any special assistance to participate or have special dietary requirements, email aaameetings@aaae.org.

☐ Check here if updated contact information has been provided.

Nickname for Badge _____ E-Mail Address _____

Mr./Ms. (circle one) First Name _____ Last Name _____

Title _____

Airport/Company _____

Address _____

City/State/Zip _____

Telephone Number _____ Fax Number _____

Registration Fees (in U.S. funds drawn on a U.S. bank)
(includes the opening reception, two continental breakfasts, one lunch, refreshment breaks and all handout materials)

On/before 11/4 After 11/4

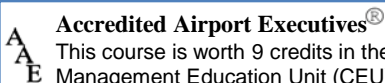
1. ☐ AAAE member \$395 \$450

Payment Method

- ☐ Enclosed is my check payable to AAAE
☐ **Purchase Order #**
☐ Upon receipt of this form, please charge my
(circle one): AMEX MasterCard Visa

No payment information is required for airline attendees. Please return this form to Staci Morgan, morgan@raa.org or via fax (202) 367-2170.

Return to: AAAE • 601 Madison St., #400 • Alexandria, VA 22314 (USA) or Fax to (703) 797-9018. Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sexual orientation, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.



This course is worth 9 credits in the AAAE Continuing Airport Management Education Unit (CEU) program.