

# An Overview of MayerMeinberg LLP



## **Specialist in Cooperatives, Condominiums and HOA's**

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#### **About**

MayerMeinberg LLP provides tax, audit and business advisory services to privately-held companies. Founded in 2011, as a result of the merger between Mayer & Company LLP and Feldman Meinberg & Company LLP, the firm has two offices in the New York Metro area. Our firm consists of eight partners with combined experience of more than 100 years.

The firm is built on a foundation of core values, including *integrity*, *trust*, *dedication* and *professionalism and committed to excellent client services*. MayerMeinberg LLP combines the attentiveness of a trusted advisor with the expertise and resources of an established accounting organization to effectively form strong client relationships.

### Our Cooperative, Condominium and HOA Real Estate Expertise

Specializing in providing accounting and tax services for CIRAs (Common Interest Real Estate Associations), we serve many properties in the metropolitan region. A representative sampling of the properties we have worked with is included. We provide our clients with timely and accurate reports and we understand how important it is for our clients to have a working knowledge of their financial information. As a *Proactive* firm, we spend time with our clients reviewing their reports in depth to ensure that they gain a full understanding of both the content of their reports and ways to improve their financial condition. We also review financial statements with the Board of Directors for the CIRA and we will, upon request, attend the Board meetings to discuss all financial matters.

At MayerMeinberg LLP, we recognize the benefits of a planned, *Proactive* approach. In that regard, we identify possible areas of risk that might require special attention. This advanced planning also typically results in an efficient audit process. In the course of performing an audit, we analyze information and develop insights that can result in improved controls and secured assets, leading to greater efficiencies, as well as clear and understandable financial reporting.

Based on our extensive experience with Cooperatives, Condominiums and HOA's (Homeowners Associations), we stress the significance to the Board of maintaining the annual and interim budgets. We believe that the comparison of actual operations to budget is a significant tool for the interpretation of financial statements and for the guidance in decisions involved in the administration of the CIRA. Furthermore, MayerMeinberg LLP will provide reviews of the monthly reporting package on an ongoing basis, rather than defer it to the end of the fiscal period. This process helps us to be closer to current operations, enabling us to be in a position to help effect controls and economies.

We will work closely with the Treasurer, Board of Directors and Managers to ensure that we thoroughly understand the financial and operational matters concerning a property. You can feel confident that your CIRA will receive attentive and professional service, resulting in efficient processes and accurate financial statements.

Our firm is licensed to practice as a certified public accounting firm and meets the independent requirements of the Statement on Auditing Standards. As a member of the American Institute of Certified Public Accountants, we undergo peer review every three years.

#### **Memberships**

Accountants Club of America
Affordable Housing Association of Certified Public Accountants
American Institute of Certified Public Accountants
Community Associations Institute of Long Island
Contemporary Credit Club
Hauppauge Industrial Association
Institute of Management Accountants
Nassau County Museum of Art
National Conference of Certified Public Accountants
New York State Society of Certified Public Accountants

We are an independent member of the BDO Seidman Alliance which is a nationwide association of independently owned local and regional accounting, consulting, business and technology firms sharing a dedication to exemplary client service



#### **Team Profiles**

Inherent in our service approach are quality control and our commitment to bring value to our clients. We have internal performance standards in place to ensure that our clients receive the highest level of service possible. We take the necessary steps to assemble a team to effectively serve a condominium, cooperative or HOA property. Profiles of some of our team members follow:

#### Robert O. Mayer, CPA - Managing Partner

With more than 38 years experience as a Certified Public Accountant, Robert co-manages the firm. He has extensive experience in Cooperatives, Condominiums and HOA's.

Robert has served as President of Ocean Dunes, a Cooperative in Amagansett, New York, Treasurer of the Hamlet at Olde Oyster Bay, which consists of a Homeowners Association and two Cooperatives.

His professional affiliations include the American Institute of Certified Public Accountants, the New York State Society of Certified Public Accountants and the National Conference of Certified Public Accountants. He is past President of the Suffolk Chapter of the National Association of Accountants. He is the Chairman of the Regional Small Size Managing Partners Forum.

Robert received his BA in Accounting from Hofstra University.

#### Mark L. Meinberg, CPA - Managing Partner

As the firm's co-managing partner, Mark's extensive career began at a big eight accounting firm. He has experience with cooperatives, condominiums, homeowners associations and timeshares and attends annual board meetings.

His professional memberships include the New York State Society of Certified Public Accountants, the National Conference of Certified Public Accountants, the American Institute of Certified Public Accounts and the Accountants Club of America. His business associations include Sterling National Bank where he serves as an advisory board member, Regional Small Size Managing Partners Forum which he is a founding member and the Institute of Management Accountants where he is on the Board of Directors.

Mark is a graduate of Baruch College of the City University of New York.

#### Lois Clinco, CPA, CFE - Partner

Lois is a Partner at MayerMeinberg where she specializes in all aspects of accounting, including audit, tax, consulting and financial reporting. Her focus is in real estate, specifically rental real estate and Common Interest Realty Associations (CIRAs), which includes cooperatives, condominiums, homeowners associations and timeshares. She serves as partner in charge of the CIRA engagements overseeing the year end audits. In addition, she attends annual meetings as well as budget meetings during the year, when necessary. She has interaction with the designated board representatives as well as management companies.

Lois started her career in 1987 and has been with the company since 1989, having been promoted to partner in 2001.

A graduate of Long Island University, C.W. Post, with a B.S. in Accounting, Lois is a member of the American Institute of Certified Public Accountants, Association of Certified Fraud Examiners and the New York State Society of Certified Public Accountants where she serves on the Nassau Chapter's Accounting and Auditing Committee.

#### Stuart H. Mayer, CPA - Partner

Stuart began his career at PricewaterhouseCoopers in Assurance before joining Mayer and Company in 2001. He typically serves as the in-charge partner on CIRA engagements. In this capacity, he oversees the staff and has direct contact with the General Manager, Treasurer and Board of Directors.

Stuart is active in many different financial networking organizations throughout Long Island and New York City. He has served as President of the Contemporary Credit Club based in Manhattan. He is also a member of the American Institute of Certified Public Accountants and New York State Society of Certified Public Accountants.

Stuart received his BS in Business from the University of Indiana at Bloomington.

#### Woody Goldstein, CPA - Senior Manager

Woody's career began at one of the big ten CPA firms, after which he became the CFO/COO of a publicly held entertainment based service company with international clients that were involved in the motion picture and television production industry. At MayerMeinberg he is responsible for reviewing CIRA audits and financial statements. He also assists the Company with audit planning, accounting/financial reporting matters and marketing, as well as attending CIRA client Board meetings and annual meetings.

Woody also has in excess of 10 years as a financial advisor to CIRAs across Long Island, as well as several years as a Board member, treasurer and committee member of a local home owners association. He is currently a director and vice president of a 187 unit HOA in Suffolk County. His CIRA industry experience also includes in excess of 6 years as a consultant to the property management industry.

Woody received his BA in Accounting from The City University of New York.

#### Jill Schneider, Esq. - Tax Director

Jill joined Feldman Meinberg LLP in 2008. Her extensive experience as an attorney and tax advisor was honed during tenures at Big Four accounting firms. The Syosset resident has served as a tax manager for both private and public companies in various industries, as well as real estate partnerships and family owned businesses. She has acted as a tax planner and consultant, represented clients in matters of tax controversy in front of the IRS and state authorities, and performed extensive tax work for her clients, including FAS 109 work as preparation for financial statements.

Ms. Schneider earned a Juris Doctorate MBA and LLM in taxation at the Boston University School of Law/Management. She graduated with Honors from the State University of New York at Binghamton with a Bachelor of Arts in Economics. Admitted to practice law in Massachusetts and New York, Ms. Schneider is a member of the Nassau County Bar Association. She belongs to the Long Island Executive Women's Golf Association; Financial Woman's Association, the Moxxie Network and is the co-chair of Long Island ROCK (Raising Our Celiac Kids).

## References

## 144-70 41st Owners Corp

Mr. Ray Cruz, President (718) 539-0951

## 444 East 86<sup>th</sup> Owners Corp.

Mr. Jonathan Sommer, Former Treasurer (212) 622-9267 jonlinzs@aol.com

## Apollo of Bethpage Redevelopment Company Owners Corp.

Mr. Edward Berlowitz, President (516) 576-0959

## The Westhampton Bath & Tennis Owners Corp.

Mr. Brian Boyar, Past Treasurer (917) 359-1500

#### Warwick Owners Corp.

Ms. Cathy Vatkin, President (718) 779-4676 cvatkin@gmail.com