

#### **CFGA AGM and Conference 2012 - Program**

December Dec 10, 11 and 12, 2012, Radisson Plaza Mississauga Toronto Airport, Ontario Theme - "Innovation in the Forage and Grassland Sector"

### Monday December 10, 2012 - Optional Tour

CFGA Conference - Dec 11th & 12th, 2012

## Dec 10th - Optional Tour (and lunch)

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8:30 a.m.	leave hotel	
8:45 a.m.	Quality Seeds & Quality Holsteins, Woodbridge, Ontario	
10:15 a.m.	Sam-Son Thoroughbred Farm, Milton, Ontario	
	<ul> <li>world famous thoroughbred breeding &amp; racing</li> </ul>	
11:15 a.m.	Dunlea Farms Ltd. & Lunch, Jerseyville, Ontario	
	<ul> <li>hay marketing - converts large square to small square bales</li> </ul>	
1:00 p.m.	Summitholm Holsteins, Lynden, Ontario	
_	<ul> <li>milk 320 cows with emphasis on forage quality</li> </ul>	
	DHI Management Award Winner	
2:45 pm	Via Pax International Ltd, Georgetown, Ontario	
-	<ul> <li>hay exporter – dairy &amp; beef hay</li> </ul>	
3:30 pm	Return to hotel	
4:00 pm	Arrive back at hotel	

# **Tuesday, Dec 11, 2012**

9 am – 9:30 am	Registration
9:30 – 9:45 am	Welcome – Doug Wray, Chair CFGA
9:45 – 10:30 am	<ul> <li>Forage and Grasslands in Ontario</li> <li>Greetings from Ontario Forage Council</li> <li>Welcome and overview of Ontario happenings in forage and grassland</li> <li>Greetings from Provincial and Federal Reps.</li> </ul>

10:30 - 12:00 noon

#### Plenary Session

• A Dynamic Futuristic Forage and Grassland Industry – Fuelled by Innovation Dr. Ralph Martin, Professor and Loblaw Chair Sustainable Food Production, University of Guelph

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- Moving the Industry Forward through Coordination and Cooperation in Research, Extension and Organizational Support Lessons from the U.S.
  - o Dr. Dan Undersander, Forage Agronomist, University of Wisconsin

12 noon – 12:45 pm Lunch – Visiting Displays

*12:45 pm – 3:00 pm* (Concurrent Session)

## Maximizing production and profitability through innovation

12:45 pm - 2:00 pm

- Making forages work in my beef operation and how forage and grazing research can help *Steve Eby, Ontario Beef Producer*
- Making forages work in my dairy operation and how forage research can help Evert Veldhuizen, Ontario Dairy Producer
- Innovative research that is driving the forage industry forward *Dr. Dan Undersander, Forage Agronomist, University of Wisconsin*

2:00 pm - 3:00 pm

- Future direction of forage and grassland research in the beef sector Reynold Bergen Science Director, Beef Cattle Research Council, Canadian Cattlemen's Association
- Future direction of forage research in moving forward in the dairy sector DFC speaker – David Wiens, DFC Representative on Dairy Research Cluster and Dairy Producer from Manitoba (TBC)
- The state of forage and grassland research in Canada the dynamics of a coordinated and strategic approach – Doug Wray, Beef Rancher from Alberta and Chair of CFGA

*12:45 – 3:00 pm* (Concurrent Session)

# National forage export market development and market readiness workshop

12:45 pm – 1:45 pm

"Getting ready to export your forage products"

- Where are the markets, what product are they looking for and how to access Marc Lavoie, Macay Enterprises
- What to know to export to the U.S. Getting the paper work done!! Jim Glenn –
  Ontario Forage Exporter
- Understanding and managing risk in the export business (points to consider, insurance) Charles Ritchie, Sr. Account Manager, Export Development Canada

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 Exporting Hay to the US – Opportunities and Challenges from a Young Producers Perspective - Brian Gerber, Cedar Crest Acres Hay & Straw Sales

#### 1:45 pm – 2:45 pm

"Making forage markets work for Canadian forage producers"

- Overview of forage markets for Canadian forage products (US, Japan, China, Middle East and other markets) – Ed Shaw, IQ Forages
- Role of CFGA in market access and marketing issues/opportunities (protocol, markets, logistics, container issues, code of ethics) – Marc Lavoie, Macay Enterprises and Chair of CFGA Forage Export Committee
- Partnerships in the marketing of quality Canadian forage and livestock products Rick McRonald, Executive Director, Canadian Livestock Genetics Association

#### 2:45 pm - 3:00 pm

"Provincial forage market initiatives"

- Feasibility study in Ontario re compaction facilities Ray Robertson, Allen Tyrchniewicz
- Manitoba Forage Marketers Exploring forage processing and transportation opportunities – (Manitoba Forage Marketers Rep.)

3:00 pm – 3:30 pm Refreshment Break and visit displays

*3:30 – 4:30 pm* General Session

# Managing forages for optimum production and quality

- Quality forages through equipment Innovation
  - o Producer perspective on equipment innovation in putting up quality hay or haylage –Evert Veldhuizen
- How to move the forage industry forward through technologies in wide swath and conditioning Equipment –
  - o Claude Lesperance, Product Specialist Haytools, New Holland
- Managing moisture at harvest for high quality hay (moisture testing equipment, hay
  preservatives, bale tagging and bale marking). Tools that will benefit the feeder,
  seller and exporter Jeffrey S. Roberts, President, HARVEST TEC, INC.

4:30 - 5:30 pm

#### CFGA Committee Mtgs – Everyone welcome

- Forage Export and Domestic Market Development Committee
- Producers and Users Ctte
- Research and Extension Ctte

#### 7:30 pm Dinner and Presentation

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- China An Emerging World Factor in the Forage and Grassland Sector
   Ed Shaw (IQ Forage) CFGA China Fact Finding Mission
- CFGA Forage and Grassland Leadership Award

## Wednesday Dec 12, 2012

*7:00 – 8 am* Breakfast

8:00 – 9:30 am Update on Forage and Grasslands Initiatives by Provincial Forage

Councils, Extension and Research Organizations

9:30 – 10:00 am Break and visiting displays

10:00 - 10:40 am

Innovation in the utilization of forages

- Opportunities in Canada and elsewhere for the utilization of forages as a biomass energy source – Nick Betts, Ontario Soil and Crop Improvement
- Biomass to energy and the potential for forages Don Nott, Nott Farms

10:40 - 11: 20 am

Decreasing acres and yields – Is our future in jeopardy?

- National forage industry assessment Jack Kyle, OMAFRA Grazing Specialist
- The case for forages in sustainable and competitive farm operations –Bill Letondre, Pickseed

11:20 - 12:00 noon

Transportation - Is still the 600 lb gorilla in the room!

- Overview of transportation costs, challenges and opportunities in the forage sector Allen Tyrchniewicz, Tyrchniewicz Consulting
- Innovative solutions to transportation issues Steve Kell, P & H Market Development Manager

*12:00 – 12:45 pm* Lunch and visiting displays



## **CFGA Annual General Meeting**

## The Canadian Story - How can the CFGA strengthen the national forage and grassland sector by working as a national team?

12:45 – 1:15 pm 1:15 – 1:30 pm 1:30 – 2:30 pm	Welcome and overview of CFGA – Doug Wray, Chair CFGA Highlights of 2012 – Wayne Digby, Executive Director The CFGA/ACPF in Action (Committee reports)  Producers & Users Committee  Forage Export and Domestic Market Development Ctte  Research and Extension  Communication and Promotions  Finance and Sponsorship
2:30 – 3:00 pm 3:00 – 3:15 pm 3:15 – 3:45 pm 3:45 – 4:00 pm 4:00 – 4:15 pm 4:15 – 4:30 pm 4:30 – 5:00 pm	Breakout groups – Feedback on priorities, action and areas of emphasis Financial report Break and visiting displays Resolutions Election/Appointment of CFGA/ACPF Board of Directors Appointment of Auditor and Resolutions Wrap-up – Doug Wray, Chair
5:30 – 7:00 pm	CFGA/ACPF Board of Directors Meeting – over dinner