

This coming September, Sources NY will deliver nearly 300 of the world's best suppliers to 4,500 of the market's biggest buyers.

About Sources.

Sources places manufacturers, artisans, and producers of fine handcrafts from around the globe in front of North America's leading importers, wholesalers, distributors, designers, and major retailers.

Produced by GLM, North America's leading business-to-retail event organizer, the Sources events are positioned in the center of the world's largest retail markets – New York and Los Angeles.

Buyers can expect to discover the full spectrum of handmade products, new designs in handcrafts, as well as a comprehensive presentation of new and traditional lifestyle items for the home, unique personal accessories and fine giftware. Sources is the ideal venue to find the latest designs and proven craftsmanship alongside the world's best contract manufacturers – all edited to the highest GLM standard.

Why Exhibit.

Expect to meet serious buyers ready to conduct serious business.

Major importers and wholesalers seeking new suppliers will pack the aisles, with exciting new products and capabilities in mind. Designers will meet the world's top artisans and manufacturers, forging new relationships that will deliver vibrant new lines to the retail markets. Large retail chain buyers will be searching for the truly unique and different with an eye towards a rewarding new exclusive.

Sources is about new business opportunities.



Who Exhibits.

Companies from North America and around the globe will present the most requested gifts, souvenirs, home furnishings, decorative accessories, handcrafts, private label apparel and more, including:

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| ❑ Ceramics | ❑ Housewares |
| ❑ Craft items | ❑ Jewelry |
| ❑ Decorative pillows/tapestries | ❑ Leather goods |
| ❑ Decorative wall accessories | ❑ Lighting |
| ❑ Desk accessories | ❑ Linens |
| ❑ Floor coverings/rugs | ❑ Personal accessories |
| ❑ Frames | ❑ Stationery |
| ❑ Glassware | ❑ Tabletop |
| ❑ Home entertainment | ❑ Travel accessories |
| ❑ Home textiles | ❑ Wickerware |
| | ❑ Woodenware |
| | ❑ Writing instruments |

Anticipated global representation includes Bolivia, China, Ecuador, Ghana, Hong Kong, India, Indonesia, Macau, Mexico, Nepal, Peru, The Philippines, Russia, Thailand, West Africa, Central Africa, Vietnam and other countries.

Who Attends.

Senior buyers will arrive at Sources representing North America's leading:

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| ❑ Buying Offices/Agents | ❑ Mail Order Merchants |
| ❑ Catalogers | ❑ Major retailers |
| ❑ Importers | ❑ Mass Merchants |
| ❑ Wholesalers | ❑ Product Developers |
| ❑ Designers | ❑ Volume Buyers |
| ❑ Distributors | |

Strategically Positioned.

Sources is ideally located in the center of the world's largest retail markets and America's largest port cities. Not only does Sources provide a great resource to buyers, it's easy and convenient to attend.

Here are just some of the buyers you can expect to see:

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| ❑ Avanti Linens | ❑ H&M Import Trading |
| ❑ Baltic Linen Company | ❑ Jonathan Adler |
| ❑ Bardwil Linens | ❑ Kravet |
| ❑ Baum Bros. Imports | ❑ Kurt S. Adler Inc. |
| ❑ Berwick Offray | ❑ Lenox |
| ❑ Blumethal Lansing Co. | ❑ Lifetime Brands |
| ❑ Chelsey Imports | ❑ Lillian Vernon |
| ❑ Croscill-Living | ❑ Macy's |
| ❑ Demdaco | ❑ Marc Jacobs |
| ❑ EK Success | ❑ One Kings Lane |
| ❑ Ellery Homestyles | ❑ Ralph Lauren |
| ❑ Ethan Allen | ❑ Universal Home Fashions |

One Price Fits All.

Your participation in Sources includes:

- ❑ Attractive and complete booth package (even lunch)
- ❑ Full social media buyer engagement
- ❑ Automated buyer to exhibitor matchmaking/scheduling
- ❑ Automated buyer to buyer matchmaking/scheduling
- ❑ State-of-the-art lead retrieval, ranking and event ROI reporting
- ❑ \$4,500 per 10'x10' package

Just send your samples and arrive. The rest is up to us.



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About GLM.

GLM creates face-to-face and online buying, selling and networking platforms for designers, product developers, manufacturers, reps, retailers and operators through tradeshow and event production, online community development and association management. GLM is headquartered in White Plains, NY, with offices in Atlanta, GA, Naples, FL, and Fort Collins, CO. The company was founded in 1924, and acquired by Providence Equity Partners, in September 2011. Additional information is available online at www.glmshows.com.



SOURCES

Presenting the world's finest producers of materials,
home decor, accessories, handcrafts & gifts



September 18-19, 2013 • Jacob K. Javits Convention Center • New York, NY • sourcesny.com

February, 2014 • Long Beach Convention Center • Long Beach, CA • sourcesla.com