



**CASCADE**  
**TITLE COMPANY**

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## October 2011

The figures below are based on actual recordings in Cowlitz County during the month of **October 2011**. The first column indicates the total dollar volume for each lender; the second column shows the number of loans per lender; the final column represents the average dollar amount of each loan. These columns do not include *real estate* contracts. Lenders with fewer than 3 loans are included in the miscellaneous totals. Loan totals reflect the actual lender named on the recording with the auditor's office. Therefore, lenders who broker their loans may have higher loan volume than reported herein.

	<b>LENDER</b>	<b>VOLUME</b>	<b>LOANS</b>	<b>AV./ LOAN</b>
1	Red Canoe Credit Union	\$4,663,624.00	39	\$119,580.10
2	Wells Fargo Bank	3,213,812.00	22	146,082.36
3	Fibre Federal Credit Union	2,302,654.00	25	92,106.16
4	JPMorgan Chase Bank	2,092,833.00	15	139,522.20
5	Bank of America	1,918,645.00	11	174,422.27
6	Life Mortgage	1,841,323.00	13	141,640.23
7	Pinnacle Capital Mortgage	1,633,409.00	8	204,176.13
8	Axia Financial LLC (The Advisors)	1,482,626.00	11	134,784.18
9	Twin City Bank	1,467,848.00	3	489,282.67
10	Umpqua Bank	1,462,514.00	7	208,930.57
11	US Bank	1,055,360.00	8	131,920.00
12	Metlife Home Loans	951,522.00	5	190,304.40
13	Prime Lending	907,100.00	6	151,183.33
14	PNC Bank	790,416.00	4	197,604.00
15	Riverview Community Bank	647,000.00	3	215,666.67
16	Evergreen MoneySource	602,240.00	3	200,746.67
17	USAA Federal Savings Bank	486,176.00	3	162,058.67
18	State Farm Bank	466,900.00	3	155,633.33
19	Sterling Savings Bank	457,820.00	3	152,606.67
20	Quicken Loans	449,700.00	3	149,900.00
21	M&T Bank	409,212.00	3	136,404.00
22	Loandepot.com LLC	390,700.00	3	130,233.33
	Miscellaneous:	10,324,395.00	65	158,836.85
	<b>October 2011 Totals:</b>	<b>\$40,017,829.00</b>	<b>266</b>	<b>\$150,442.97</b>
	<b>October 2010 Totals:</b>	<b>\$50,201,260.00</b>	<b>333</b>	<b>\$150,754.53</b>
	<b>October 2009 Totals:</b>	<b>\$40,969,018.00</b>	<b>279</b>	<b>\$146,842.36</b>

<b>October 2011 Real Estate Contracts:</b>	<b>\$410,000.00</b>	<b>3</b>	<b>\$136,666.67</b>
<b>October 2010 Real Estate Contracts:</b>	<b>\$912,500.00</b>	<b>7</b>	<b>\$130,357.14</b>
<b>October 2009 Real Estate Contracts:</b>	<b>\$502,035.00</b>	<b>5</b>	<b>\$100,407.00</b>

**Large Loans not included in above figures:**

<u>Lender</u>	<u>Volume</u>	<u>Borrower</u>
Eagle Home Mortgage, LLC	\$760,000.00	Diana & William Scholtes
Hadi & Samir Nouredine	\$1,600,000.00	AK Development, LLC
Homestreet Bank	\$4,456,700.00	Mint Place, LLC