



CASCADE TITLE COMPANY

July 2011

Title (360) 425-2950
Escrow (360) 577-8000
Toll Free (877) 425-2950
Fax (360) 425-8010

1425 Maple Street
Longview, Washington 98632

The figures below are based on actual recordings in Cowlitz County during the month of July 2011. The first column indicates the total dollar volume for each lender; the second column shows the number of loans per lender; the final column represents the average dollar amount of each loan. These columns do not include *real estate* contracts. Lenders with fewer than 3 loans are included in the miscellaneous totals. Loan totals reflect the actual lender named on the recording with the auditor's office. Therefore, lenders who broker their loans may have higher loan volume than reported herein.

LENDER	VOLUME	LOANS	AV./ LOAN
1 Red Canoe Credit Union	\$2,951,970.00	30	\$98,399.00
2 Axia Financial LLC	2,580,340.00	14	184,310.00
3 Fibre Federal Credit Union	2,000,489.00	26	76,941.88
4 Wells Fargo Bank	1,965,100.00	15	131,006.67
5 JPMorgan Chase Bank	1,958,399.00	14	139,885.64
6 US Bank	1,660,551.00	11	150,959.18
7 Bank of America	1,473,654.00	9	163,739.33
8 Metlife Home Loans	1,245,257.00	5	249,051.40
9 Life Mortgage	1,111,242.00	7	158,748.86
10 PNC Bank	1,035,336.00	7	147,905.14
11 HUD	994,500.00	4	248,625.00
12 Prime Lending	976,844.00	5	195,368.80
13 Umpqua Bank	796,100.00	4	199,025.00
14 M&T Bank	706,100.00	3	235,366.67
15 US Dept of Agriculture	560,700.00	3	186,900.00
16 Sierra Pacific Mortgage	538,157.00	3	179,385.67
17 West Coast Bank	440,000.00	3	146,666.67
18 Sterling Savings Bank	424,880.00	3	141,626.67
19 Pinnacle Capital Mortgage	421,869.00	3	140,623.00
20 Lower Columbia Longshoremens FCU	309,000.00	3	103,000.00
Miscellaneous:	12,781,554.00	75	170,420.72
July 2011 Totals:	\$36,932,042.00	247	\$149,522.44
July 2010 Totals:	\$45,544,001.00	327	\$139,278.29
July 2009 Totals:	\$65,602,493.00	432	\$151,857.62

July 2011 Real Estate Contracts:	\$577,900.00	4	\$144,475.00
July 2010 Real Estate Contracts:	\$774,900.00	3	\$258,300.00
July 2009 Real Estate Contracts:	\$232,000.00	2	\$116,000.00

Large Loans not included in above figures:

<u>Lender</u>	<u>Volume</u>	<u>Borrower</u>
Bank of America	\$2,288,725.00	JJHW, LLC
Joe Hutchings	\$1,000,000.00	JJHW, LLC
Bank of America	\$1,000,000.00	1111, LLC
Columbia State Bank	\$773,265.26	Crown 8, LLC