

# Practices of Successful Leaders

A three-day program designed for anyone who wants to improve their leadership abilities. Participants in this program will develop an understanding of the key practices of high-performing leaders.

## Description:

This workshop combines facilitator-led reviews of leadership research, empirically validated feedback, interactive exercises, individual and group processes, and video case studies to provide participants with an opportunity to:

- Understand the fundamentals of the concept of leadership versus management
- Understand the practices that define an effective leader
- Recognize the realities (or practical implications) of applying leadership in today's environment
- Gain insight through feedback of one's leadership strengths and opportunities for improvement and
- Develop a plan to enhance one's own leadership

This program gets at the heart of leadership. It uses the research of Kouzes and Posner, Noel Tichy and Daniel Goleman, to name a few, to define key practices of high-performing leaders. It concludes with action planning to define specific next steps to enhance one's leadership.

## On Leadership

*The first responsibility of a leader is to define reality. The last is to say thank you. --Max DePree*

*If your actions inspire others to dream more, learn more, do more and become more, you are a leader. □~John Quincy Adam*

*Leadership is action, not position. □~Donald H. McGannon*

*I believe that the capacity that any organization needs is for leadership to appear anywhere it is needed, when it is needed. --Margaret J. Wheatley*

## Sample of Program Topics:

- Management vs. Leadership
- Nature vs. Nurture
- Review of Leadership Models
- Review of Participant Feedback
- Anatomy of a Challenge
- Credibility
- Attributes of Leaders
- Using Outsight to Gain Insight
- Bringing Vision to Life
- Developing Vision Statements
- Developing Competence and Commitment in Followers
- Attributes of a Leader
- Values in Action
- Recognition as a Sustainer
- Developing a Plan of Commitment

## What people say about the program:

- *This program was extremely relevant; I would highly recommend it to anyone*
- *Best instructional work session I have ever attended.*
- *At first I thought, "How can I afford three full days away from the office?" Now I realize I could not afford to have missed it!*
- *Program was challenging. There is a need for all of us to look inside ourselves to see what's really there. This program helped to do that. I got to the point where it appeared I was outside myself looking in.*
- *I don't give up this much time easily, but it was worth it.*
- *This course was a roller coaster ride that is not yet over. I'm not sure where it will take me.*
- *Well thought out! Thought provoking! Entertaining! Challenging! A great program!*
- *I was somewhat skeptical about what I might learn. I walked away with a different worldview of why leadership is important and what I can do to make a difference.*
- *My objectives were exceeded. This was an excellent eye-opener.*
- *One of the best workshops I have ever attended. Excellent opportunity to do practical work. An opportunity to look deep inside myself and to put in writing thoughts and ideas to follow through with.*
- *If I do what I know needs to be done, it will have been well more than worth my time.*
- *This program has made me look at leadership as a more practical, every day role that everyone can do.*

## Program facilitated by Don Robertson & Donna Goss

*Co-Directors, Leadership & Executive Development*

### What people say

*"Exceptional instructors, well read and current in their areas of expertise."*

*"Peerless facilitators, easy demeanor, great climate."*

*"In synch with one another which adds a great dimension to the learning."*

*"Dedicated and sincere."*

*"Their enthusiasm and belief in the subject is evident."*

*"Best team it has ever been my privilege to work with."*

*"I would love to have them work for my organization."*

### FOR MORE INFORMATION CONTACT:

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