



Glenn Duxbury & Associates
Building Inspection and Consulting



2011 Newsletter SURVEY SUMMARY

1. When buying a condo what are the most important things for you to know?

- *Potential Leaks in Building Envelope (Roof, outer walls)*
- *Potential problems with building*
- *Upcoming Assessments*
- *Potential problems with Unit*

2. When buying a detached home what are the most important things for you to know?

- *Remaining life of major systems*
- *Mould Issue*
- *Safety (Fire, Electrical)*
- *Drain Tile*
- *Other: Grow Ops*

3. When renovating, what is most important for you to know?

- *Is the solution being suggested appropriate and right for you*
- *The work is being done as is it should be prior to completion and payment*
- *Is the work done to code*

4. What would you like to see in future newsletter articles on? (i.e. What do you know least about or fear most?)

- *Case Studies of real events*
- *What to look for when buying*
- *Mould*
- *Potential Leaks*
- *Interior/exterior Renovations*
- *Negotiating Power*

GENERAL COMMENTS:

"We have peace of mind. Highly recommend this company"

"Thanks so much for your services Glenn. Really appreciate you accommodating us"

"This (survey) was a great idea! Thank you for sending it out. How would you like to be on my show?"

"...Articles that first of all list all the options in housing, and their perspective cost in various geographical location would help. A check list of what I should be looking at when I do visit a house or condo or townhouse etc. "

"A list of potential things that will cost me a lot of money after purchase (ex: leaky condo). List of what things perhaps you can DIY, and what list of things you really should leave it to the professionals to fix up. And how much they cost (ex: replacing a roof)... Appliances, which brands are tested and true, is it worth it to buy the environmentally friendly toilet? And what about the governmental grants for heat proofing your house."

"I have been impressed with the depth of the newsletter. Even though I have owned several properties and been involved in multiple renovations, I have learned something new from each issue. Your message is clear and well supported; rely on a fully accredited professional."

"Bottom line I would like to know the things I cannot see that would effect the value of of my purchase both negative and positive."

"Good job Glenn - always interesting!"

Great work Glenn, I believe that a house inspection report is as important as an appraisal report for lenders and buyers, especially if the property is older or built during the prime years of leaky condo construction period. Thank you again for the education through your E-newspaper."

"Nice job with the newsletters Glenn! They look good and are informative. "

"This is a great idea."

"Love the News Letter and I pass it on to my staff so that they can talk to our members about the importance of home inspections."

"Great Newsletters! Keep them coming!"

"I purchased condo and moved in 2 months ago, it is less than 3 years old, and I had to replace the garburator, washer and dryer, dishwasher, and it is noisy not soundproof. I want to know what I can do. "

"Glen, Your newsletter is great. Keep up the good work."

-Glenn Duxbury & Associates-Building Inspection and Consulting

"Uncovering Tomorrow's Surprises, TODAY !"

