# **ABEX INSURANCE SOLUTIONS**

















### **Welcome to ABEX!**

Enclosed is a sampling of our product offerings.

If you have any further questions please do not hesitate to contact our office.

#### The ABEX Team:

Jad McGregor VP Business Development

Joyce Charman Manager

Paul Mazzocca Claims Manager

**Craig Findlay** Underwriter

**Lisa Geerlinks** Underwriter

Paige Hunking Renewal Underwriter

**Bobbie McLaren** Renewal Underwriter

**Darren McGregor** Finance

Lidija Pasaricek Administration

**Debby Worton** Administration

For quotes email **<u>guotes@abexinsurance.com</u>** For service requests email <u>service@abexinsurance.com</u>



### **ABEX INSURANCE SOLUTIONS**



#### ABEX will provide you with competitive and innovative risk and insurance solutions every time.

#### **CONSTRUCTION**

Property, Residential and Commercial Builders Risks Commercial Liability, Contractors, Log Home Builders

**PROFESSIONAL LIABILITY** Errors & Omissions, Malpractice

**DIRECTORS & OFFICERS** Non-Profit and For Profit

#### **CYBER LIABILITY**

Website Operators and E-tailers, Healthcare Providers, Leisure and Entertainment Companies, Retailers, Manufacturers and Wholesalers, Professional Service Companies, Educational Institutions

**COMMERCIAL PROPERTY "CAPACITY"** Manufacturing, Industrial, Institutional, Realty

**RELIGIOUS & FAITH INSTITUTIONS** Churches, Schools, Stores, Residences

**GENERAL LIABILITY** U.S. Sales, Hazardous Operations, Umbrella/Excess

PACKAGE POLICIES Retail, Office, Service Industry



#### PERSONAL HIGH NET WORTH CLIENTS

High Value Homes (replacement cost starting at \$500,000), Log Homes, Island Properties, Homes Registered in Company Name, Properties owned by non-Canadian residents, Estates & Trusts

#### **VACANT PROPERTIES**

Unoccupied, Residential, Commercial and Industrial Capacity available in excess of \$20 million

#### **RENTED DWELLINGS**

Single or Multiple Family, Student Dwellings (Off-campus Housing), Converted Houses (Duplex/Triplex), Seasonal Properties

#### **BUILDING OWNERS**

Commercial and Industrial Occupants, Hospitality Occupants, Misunderstood Risks (High Hazard Tenants)

#### LONG TERM CARE PROVIDERS

Assisted Living Facilities, Independent Living Facilities, Other Long Term Care

#### ALLIED HEALTH & MEDICAL PROFESSIONALS

Complementary Medical Practitioners from Acupuncturists to Yoga Instructors

## **COURSE OF CONSTRUCTION INSURANCE**



## **New Lower Rates for Custom Home Builders**

#### Coverage also available for:

- Commercial/Industrial Projects
- Renovations
- Projects Already Underway
- Log Homes
- Residential Frame Developments



# HIGH VALUE RESIDENTIAL PROPERTY INSURANCE FOR MISUNDERSTOOD RISKS



ABEX is not a substandard market, but rather an alternate market that provides brokers with out-of-the-box solutions for misunderstood risks. Some of our acceptable residential property risks include:

- Stand alone seasonals / secondary homes
- Island properties
- Unprotected properties
- Properties owned by non-Canadian residents
- Homes registered in a company name
- Homes with boarders or renters
- Secondary properties with short term rentals



# **KEEP IT RENTED, PROTECTED, COLLECTED AND QUIET!**



# **The right Rented Property Insurance**

### for your client's peace of mind!

#### **Rented Dwellings:**

- Single or Multiple Family
- Student Dwellings (Off-campus Housing)
- Converted Houses (Duplex/Triplex)
- Seasonal Properties

#### **Misunderstood Risks**

High Hazard Tenants

#### **Building Owners:**

- Commercial and Industrial Occupants
- Hospitality Occupants

ABEX "Solutions" based underwriting approach allows the flexibility to write all types of rental properties with a variety of unique needs and challenges. We write all types of residential rentals, from converted single family dwellings to student residence, as well as large and small commercial buildings, including those with high hazard tenants.



**Specialists in Misunderstood Risks** 

1-888-643-2217 | <u>quotes@abexinsurance.com</u> | <u>www.abexinsurance.com</u>

## **SEASONAL & SHORT TERM RENTAL INSURANCE**



### **Coverage Highlights:**

- Broad Form Coverage
- Replacement Cost
- Rental Income
- Sewer Backup



Specialists in Misunderstood Risks.

1-888-643-2217 | <u>quotes@abexinsurance.com</u> | <u>www.abexinsurance.com</u>

### **NEED TO INSURE A VACANT PROPERTY?**



## We can help!

### For best in class risks we provide:

- Broad form coverage
- Replacement cost
- Vandalism
- Sewer back up

Coverage is available for all types of vacant properties: residential, commercial, industrial



**Specialists in Misunderstood Risks** 

1-888-643-2217 | guotes@abexinsurance.com | www.abexinsurance.com

### **OFF-CAMPUS STUDENT HOUSING INSURANCE**



**PROGRAM HIGHLIGHTS:** 

Competitive Pricing Multi-Location Discount Available Broad Form Coverage Available Sewer Back Up Coverage Available Replacement Cost Available Flexible Deductible Options Higher Liability Limits Available

We are very excited about this product: while most companies are willing to write **Student Rentals**, coverage is usually limited to named perils. We understand that not all **student rentals** are the same so we are able to provide better, more competitive terms for superior risks.

ABEX also insures other types of rental properties, including Commercial, Retail and Industrial, as well as vacant buildings.



### **ERRORS HAPPEN.**

## HOW MUCH COULD THEY COST YOUR CLIENT?



### The right Errors & Omissions Insurance for peace of mind!

- Target Classes:
- $\Rightarrow$  Architects & Engineers
- ⇒ Financial Services & Real Estate Related
- $\Rightarrow$  Insurance Agents/Brokers E&O
- ⇒ Medical Professionals & Healthcare
- $\Rightarrow$  Medmal
- $\Rightarrow$  Consultants & Miscellaneous Professionals
- $\Rightarrow$  Technology Accounts
- $\Rightarrow$  Manufacturers Designing their own product(s)
- $\Rightarrow$  Security Consultants
- Simple application process
- Stand alone E&O or on a package basis

- No financial statements and no extensive supporting documentation is required in most cases
- Broad errors & omissions coverage including claims for financial injury made by third parties

**New!** ABEX now offers an excellent product designed specifically for recruitment, employment and staffing agencies. It is a blended package policy including E&O, personnel dishonesty, cyber and privacy liability, alongside CGL, employee benefits liability and property cover.



**Specialists in Misunderstood Risks** 

519-880-0044 | 1-888-643-2217 | guotes@abexinsurance.com | www.abexinsurance.com

# NO ONE IS IMMUNE TO LAWSUITS. HOW MUCH COULD THEY COST YOUR CLIENT?



### The right Directors & Officers Insurance for peace of mind!

- Cover for: public, private and not-for-profit organizations
- Simple application process
- No financial statements and no extensive supporting documentation required in most cases
- Comprehensive definition of 'Director', 'Officer' and 'Company'
- Cover for damages and costs awarded against the 

   Directors, Officers and Entity
- Cover for Employment Practices Liability (Entity)
- Cover for Fiduciary Liability (e.g. arising from managing Pension Plans)

- Advancement of Defense Costs
- Cover for Costs incurred in Investigations and Disciplinary proceedings
- 72 Months Run-Off cover for retired Directors and Officers
- Comprehensive Cover for 'Not for Profit' Outside
   Directorships
- Cover for Liabilities faced by Spouses, Estates and Legal Representatives
- World-wide Jurisdiction (in respect of U.S.A. sales only)



### **CYBER LIABILITY INSURANCE - KEY TO YOUR PROTECTION**



Media and technology are revolutionizing the way we communicate, yet traditional insurance policies have not kept up with this evolving landscape. Our coverage has been designed with the future very much in mind. It is a modular policy which allows your clients to tailor the cyber, privacy and media coverage they buy to the risks they face.

#### COVERAGE

- Comprehensive media liability, including coverage for user generated content
- Advertising and personal injury
- Defamation, including libel and slander
- Intellectual property rights infringement
- Invasion of privacy
- Blanket professional liability
- Breach of contract
- Cyber liability, privacy liability and privacy breach notification costs
- Employer's liability and public liability
- Property and business interruption, including cyber perils

#### TARGET MARKET

- Website operators and e-tailers
- Healthcare providers
- Leisure and entertainment companies
- Retailers
- Manufacturers and wholesalers
- Professional service companies
- Educational institutions

Protect yourself from an E&O exposure and protect your clients from a cyber crime exposure by providing them with cyber liability insurance.



### **STAND ALONE PERSONAL UMBRELLA**



- Primary policies do not have to be underwritten by Lloyds
- Limits available up to \$5,000,000
- Can cover up to 2 secondary USA properties\*
- Quick turnaround on quotes

\*USA properties require a minimum underlying liability limit of \$1,000,000



Specialists in Misunderstood Risks

1-888-643-2217 | <u>quotes@abexinsurance.com</u> | <u>www.abexinsurance.com</u>

# **ABEX CLAIMS SERVICE**



### **CLAIM HANDLING DONE RIGHT!**

Navigating the Lloyds market in the event of a claim can be complicated. Paul Mazzocca, our claims manager, has over 30 years of claims handling experience. He works closely with our adjusting partners in order to expedite the claims process and settle each claim on the best terms possible. His dedicated, proactive claims handling approach will help you keep up and stay ahead.



#### How to report a claim:

- During regular business hours, email your completed CSIO Notice of Loss to <u>sevice@abexinsurance.com</u>, or fax to 519-880-8844.
- Our afterhours claims are handled directly by Crawford Adjusters. They can be reached at 1-888-224-5677.