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JOIN AN UPCOMING TRADE MISSION!

Ohio companies traveling on these missions may apply for a **50 percent reimbursement** for participant fees, market research and appointment-setting fees, economy-class airfare, per-diem lodging, and ground transportation through the [IMAGE program](#).

September 21-28, 2012 - The deadline for the Ohio Department of Development / Council of Great Lakes Governors Trade Mission to the United Arab Emirates and Qatar has been extended to September 1. The purpose of the mission is to assist Ohio companies in exporting their products and services to this dynamic and growing market. [Click here](#) to download the flyer or contact [Emily Tucker](#) at [\(614\) 466-5336](tel:6144665336) for details.

September 26-28, 2012 - AmCham National Capital is partnering with the U.S. Commercial Service to host the U.S. Delegation to Aéro Montréal's Global Supply Chain Summit, featuring prominent industry leaders from the U.S. and Canada who will discuss supply chain sustainability in various workshops as well as unique B2B supply chain meetings and key networking events. Companies electing to take advantage of the U.S. Commercial Service's Value-Added Program may apply for a 50 percent reimbursement through the [IMAGE program](#). Register [here](#) by August 31.

December 3-7, 2012 - The U.S. Commercial Service is leading an Aerospace and Defense Trade Mission to Turkey. This goal of this mission is to introduce a variety of U.S. aerospace and defense industry manufacturers and service providers to end-users and prospective partners whose needs and capabilities are targeted to each U.S. participant's strengths. For more information, please [click here](#) contact [Amy Magat](#) at [\(213\) 894-3966](tel:2138943966).

March 6-14, 2013 - The Council of Great Lakes Governors is leading a multi-sector Trade Mission to South Africa. Details coming soon.

May 5-13, 2013 - The Council of Great Lakes Governors is leading a multi-sector Trade Mission to Australia with an optional add-on to Indonesia and Singapore May 11-17, 2013. Details coming soon.

[View full list of Export.gov trade missions.](#)

UPCOMING INTERNATIONAL EVENTS

August 23, 2012 - The Ohio Hispanic Chambers of Commerce and the United State Hispanic Chamber of Commerce will present the second annual Ohio Hispanic Business Summit, an educational day designed to connect and engage both Hispanic and non-Hispanic business professionals. The event will be held at The Ohio State University. Visit www.ohiohispanicbusinesssummit.com for more information.

August 24, 2012 - The International Trade Assistance Center at Cleveland State University, U.S. Department of Commerce, and National Intellectual Property Rights Coordination Center cordially invite you to attend the Intellectual Property Rights Enforcement Outreach Program. This informative four-hour program will feature presentations by intellectual property experts and law enforcement officials who will explain the basics of intellectual property rights (IPR) protection and enforcement and U.S. government resources available to help. [Click here](#) for details and to register.

August 26-29, 2012 - The Rubber and Plastics Research Association Ltd. (RAPRA) will hold its first international conference in Columbus. The Global Polymer Innovation Expo will host a prestigious offering of presenters and will include exhibitors spanning the entire polymer value chain. Please visit www.globalpolymerinnovationexpo.com to register.

September 6, 2012 - The International Law Section of the Cleveland Metropolitan Bar Association will be hosting a program on Export Control: From Compliance to Investigations in Cleveland, Ohio. This program will feature a Special Agent from the Office of Export Enforcement and will cover how companies can avoid the civil, administrative, and criminal liabilities of non-compliance. To register, [click here](#).

September 7, 2012 - Join the next "Going Global" International Trade Forum for Where in the World is IFRS-the Globalization of Accounting Standards? at Kent State University at Tuscarawas. There is no charge to attend. RSVP to [Bob Cohen](#) at [\(330\) 308-7521](tel:330-308-7521) by September 5.

September 8, 2012 - The Africa Foundation USA will host the 3rd Annual African Summit in Cincinnati, Ohio. This event is geared towards the promotion of Africa's economic potential and the development of African immigrants as active participants in the process of global economic expansion. To register, visit www.africafoundationusa.org.

September 12, 2012 - Kegler Brown, in collaboration with U.S. - Saudi Arabian Business Council (USSABC), will be hosting a free seminar on Doing Business in the Kingdom of Saudi Arabia. The seminar will discuss the Saudi Arabian market opportunities, how to effectively develop international transactions, and provide a company case study in "Go to Market" strategy in Saudi Arabia. Register by contacting [Jenn Cartmille](#) at [\(614\) 462-5475](tel:614-462-5475).

September 12-13, 2012 - The Cincinnati U.S. Export Assistance Center, in conjunction with the Bureau of Industry and Standards (BIS), will host a seminar on Complying with U.S. Export Controls in Cincinnati. This program will cover the information exporters need to know to comply with U.S. export control requirements on commercial goods. To register, visit www.ohiodec.org or call (513) 684-2944.

September 14, 2012 - Join the Columbus Sister Cities International Annual Meeting 2012: Connect Globally! Thrive Locally!, featuring Columbus Mayor Michael B. Coleman and Franklin County

Commissioner Marilyn Brown. [Click here](#) to register.

September 18, 2012 - The Association for Corporate Growth will present Market Opportunities in China, an afternoon conference featuring discussions on the characteristics of the Chinese consumer, ways to protect your intellectual property in China, and other topics. Participants may choose to attend the noon luncheon with the keynote address by Martin Schulz, Managing Director of PNC Capitol Advisors, the afternoon conference, or both. Register [here](#) by September 10.

September 19, 26 & October 3, 10, 2012 - The Japan America Society of Greater Cincinnati will present four Wednesday morning workshops on Working Effectively with Japanese Business Partners. Experience all four sessions in one day on November 2. Register [here](#).

September 20, 2012 - TiE Ohio is once again proud to recognize and celebrate the achievements made by immigrant and international entrepreneurs throughout Ohio, with the 2012 International Entrepreneur of the Year Awards at the Ariel International Center in Cleveland. [Register online](#) or E-mail tie.ohio@ohio.tie.org to reserve tickets.

September 21, 2012 - the U.S. Global Leadership Coalition, in partnership with Columbus Council on World Affairs, will host a breakfast featuring Senator Bill Frist (R-TN, 1995-2007) and Governor Bill Richardson (D-NM, 2003-2011), who will discuss America's role in the world and its impact on Ohio's future. This event will be located at the Hyatt Regency in Columbus and is FREE for all participants. RSVP [here](#).

September 21, 2012 - The International Trade Assistance Center (ITAC) at Wright State University will host a series of workshops on Understanding ITAR requirements. This session's topic is Export Licensing Application Process. To register, visit www.sbdcwosu.com.

September 26, 2012 - The Small Business Administration will host an Export Matchmaker in Columbus, Ohio. This event will feature a trade show, one-on-one meetings with international trade facilitators, and breakout sessions on various international topics. For more information, please contact Alex Kohls at [\(614\) 633-6372](tel:(614)633-6372). [Click here](#) to register.

October 5-6, 2012 - Join Diversity In Action: Sister Cities International Regional Conference 2012 in Cincinnati. The conference will create a platform for conversation between elected officials, community leaders, and business leaders to empower multi-sector partnerships worldwide. SCI members and non-members from the 12 states in the Midwest Region are invited to attend. For more information visit www.sciregionalconference.org.

October 20, 2012 - The International Trade Assistance Center (ITAC) at Wright State University will host a series of workshops on Understanding ITAR requirements. This session's topic is Putting It All Together: Export Compliance Systems. To register, visit www.sbdcwosu.com.

October 25, 2012 - Companies currently doing business overseas or who intend to do business overseas in the future are invited to attend the Global Business & Country Risk Awareness Workshop in Columbus. This workshop will include practical information provided by veteran international business experts that will help improve competitiveness in foreign markets, avoid FCPA and ITAR violations, increase the odds of closing international deals, ensure you are negotiating effectively in a foreign culture, and ensure you are sending the right people to represent your company abroad. Visit www.countryriskawareness.com for more information.

October 25, 2012 - International Projects, Inc. will present Incoterms 2000 & 2010 Revisions in

Blue Ash, Ohio. Visit www.internationalprojects.us for details.

Ongoing - Global Training Center offers [International Trade Seminars](#) for both the experienced professional wanting a refresher to stay up-to-date on regulatory requirements AND for the newbies to importing and/or exporting.

UPCOMING WEBINARS

August 23 - Opportunities in the Brazilian Solar Industry

September 12 - Inbound Warehousing, Trading Companies and Sending Samples

September 13 - US Ambassador to Mexico Discusses Opportunities for US Exporters

September 24 - Mandatory EU Legislation Covering Material and Articles in Contact With Food

September 25 - Best Approach to the Middle Eastern Publishing Markets

[Full list of Export.gov webinars](#)

[Previously recorded Export.gov webinars](#)

[Global Training Center webinars](#)

Thank you.



Ohio Department of Development, Export Assistance

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