

Workshop Presenters

The following presenters are Extension Specialists in the Department of Agricultural Economics:

Janet Ayres, Leadership

Craig Dobbins, Farm Management

Angela Gloy, Farm Planning

Gerald Harrison, Legal Affairs

Maria Marshall, Rural Business Development and Entrepreneurship

Alan Miller, Farm Business Management

Nicole Olynk, Farm Business Management and Production Economics



Purdue University
Dept. of Agricultural Economics
403 W State Street
West Lafayette, IN 47907-2056

Participant's Packet

Once you have registered you will be mailed a participant's packet that will include an assessment you will need to complete and return prior to attending the workshop. It will take about 20 minutes to finish.

You will also receive a list of other materials to bring to the workshop in order to get the most out of your time at Purdue. Additional information about these materials can be found at:

www.agecon.purdue.edu/extension/programs/farm_together.asp

Lodging Information

A block of rooms is available for January 27, 2012, at the Union Club Hotel on the Purdue University campus. Call by January 10 to reserve one of these rooms. Lodging is also available at a number of other nearby hotels in West Lafayette and Lafayette. Please make your reservations early. Questions? Call Melissa Funk at 765-494-4310.

Union Club Hotel

Purdue Memorial Union
 West Lafayette, IN
 (765) 494-8900

PURDUE AGRICULTURE

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www.the-education-store.com

PURDUE UNIVERSITY'S 32ND ANNUAL

Farming Together Workshop

Developing the Next
 Generation of Management
 January 27-28, 2012



Purdue Extension
Knowledge to Go
 1-888-EXT-INFO

32nd Annual Farming Together Workshop

January 27-28, 2012

As you look towards the future of your family business there are many issues to consider. One issue of extreme importance is the development of a son, daughter, employee or other interested individual to be the future owner-manager of your business. To help you begin development of your management succession plan, the Department of Agricultural Economics at Purdue University will host a Farming Together Workshop on the Purdue campus.

This workshop provides information and work time to develop answers for many issues involved with bringing a new manager into the business. The workshop provides an opportunity for you and your future partner(s) to begin making decisions together about the future of your family business. This conference is also a wonderful opportunity to spend part of a weekend with a family member who is attending Purdue.

Purdue Extension

Knowledge to Go

1-888-EXT-INFO

The AGENDA

The workshop will be held in Stewart Center, room 314.

Friday, January 27

- 9:00 am Registration
- 9:30 am Welcome and Overview of Workshop *by Alan Miller*
- 9:45 am Effective Communication in the Family Business *by Janet Ayres*
- Noon Lunch on Your Own
- 1:00 pm Developing a Shared Vision for the Future of Your Business *by Maria Marshall*
- 2:30 pm Afternoon Break
- 2:45 pm Developing a Management Succession Plan *by Angela Gloy*
- 3:30 pm Being in Business Together—Assessing Your Resources *by Nicole Olynk*
- 5:00 pm Meeting adjourned until Saturday morning

Saturday, January 28

- 8:00 am Different Ways to Share Ownership and Management *by Alan Miller*
- 9:15 am Organizational Structure & Job Descriptions *by Craig Dobbins*
- 10:15 am Morning Break
- 10:30 am Legal Question and Answer Session *by Gerald Harrison*
- 11:15 am Our Experiences: Peer Interview of a Family Business
- 12:15 PM Workshop Ends

Registration Form

Mail registration & payment by January 14 to:

Melissa Funk
Purdue University
Dept. of Agricultural Economics
403 W State Street
West Lafayette, IN 47907-2056

Phone: (765) 494-4310

Fax: (765) 494-9176

E-mail: mjfunk@purdue.edu

Registration by Jan. 14 is \$120 per farm,
After January 15 registration is \$150.

Make checks payable to
PURDUE UNIVERSITY.

- ☐ I would like to enroll my family and/or business partners in the Purdue Farming Together Workshop. Please send me a participant's packet.

Names: _____

Number of people attending: _____

Address: _____

Phone: _____

E-mail: _____

- ☐ I require auxiliary aids and services due to a disability. Please contact me.