Returns as of March 31, 2012 - Net of All Fees


|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Annualized As of 12/31/2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Stock/Bond | YTD | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 10 year | Since Inception |
| Conservative Balanced | 40/60 | 5.3\% | 2.9\% | 10.6\% | 17.5\% | -11.3\% | 7.4\% | 9.9\% | 4.8\% | 9.9\% | 21.4\% | -2.6\% | 3.7\% | 8.0\% | 6.4\% | 6.67\% | 6.52\% |
| Balanced | 60/40 | 7.8\% | -0.2\% | 11.2\% | 18.1\% | -18.1\% | 7.5\% | 12.8\% | 6.6\% | 11.5\% | 25.9\% | -7.3\% | 0.2\% | 5.6\% | 11.7\% | 6.09\% | 6.00\% |
| Equity Tilted Balanced | 75/25 | 9.5\% | -0.9\% | 13.1\% | 20.2\% | -23.5\% | 7.6\% | 14.9\% | 7.6\% | 12.5\% | 29.4\% | -11.5\% | -1.8\% | 5.4\% | 16.7\% | 5.85\% | 6.00\% |
| Equity | 100/0 | 11.9\% | -5.5\% | 17.6\% | 32.5\% | -27.0\% | 7.1\% | 18.3\% | 8.4\% | 13.7\% | 35.9\% | -16.5\% | -3.3\% | 4.9\% | 24.6\% | 6.66\% | 6.99\% |
| S\&P 500 Index-Benchmark | 100/0 | 12.6\% | 2.1\% | 15.1\% | 26.5\% | -37.0\% | 5.4\% | 15.6\% | 4.8\% | 10.7\% | 28.5\% | -22.1\% | -12.0\% | -9.1\% | 21.1\% | 2.86\% | 1.94\% |

