



Government Contracting 101

Get ready to grow your business! Did you know the federal government is spending more than \$500 billion a year on products and services? Did you know that 23 percent of those dollars are strictly set aside for small businesses? Do you feel confused over the alphabet soup – WBE, MBE, 8(a) and so on? This session will offer practical and basic information for understanding government contracting, identifying governmental opportunities and how to be registered as a government vendor. We will also demystify certifications and help you understand how they could help your business and which direction suits your business best.

Thursday
December 6, 2012

8:30 a.m. - 11:00 a.m.

Aurora Campus
Room 212

This event is FREE.
Advanced registration
is required.



WAUBONSEE
COMMUNITY COLLEGE

*Illinois Small Business
Development Center*



ILLINOIS
PROCUREMENT TECHNICAL ASSISTANCE CENTER

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18 S. River Street
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Please call for more information or to register ▶▶▶

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