# BUSINESS FOUNDATIONS Sponsored By: Illinois Small Business Development Center at Waubonsee

"A Workshop for individuals starting a business, in the early stages of business ownership or looking to take their business to another level"

#### WHEN:

Saturday, December 8th 2012 8:30 to noon

### WHERE:

Waubonsee Community College Aurora Campus, Rm 318 18 S. River St. Aurora, IL 60506-4134

## **PRESENTATIONS:**

#### LAW

Business Law & Litigation, Startups/Growth, Risk Management & Dispute Resolution

## ACCOUNTING

How do you know if you are making or losing money if you don't keep accurate records? It's important to know your business is optimally organized to take advantage of the tax code.

Topics include: types of corporate structures, bookkeeping, internal reporting, federal and state reporting, payroll, tax strategies.

## BANKING

Your priority is your business. Your bankers priority should be you. Learn how to run your business more effectively and efficiently.

Discussion includes Operating Accounts, Credit, Cash Management, Payment Processing, Accelerating your receivables and improving your cash flow. This workshop is designed to help your business with the essentials to being a successful company. We have gathered professionals from the fields of law, accounting, banking, insurance, marketing and finance/investment to help guide you on a path to success.

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## **INSURANCE**

Not having the right business insurance coverage can lead to financial ruin. Learn how to properly insure your business and manage insurance costs.

Discussion includes Liability, Property, Commercial Auto, Workers Compensation and other coverages.

## MARKETING

The proper marketing strategy is crucial to your long term business success. Learn the right tools to incorporate into your marketing, where to invest your money and how to beat your competition.

Discussion includes branding, market analysis, industry analysis, internet marketing & Social Media

## **FINANCE/INVESTMENT**

Financial Planning/Investments/Retirement Helping the business owner plan for the future

Presentations will be followed by a Q & A session

# PRESENTED BY:

Kevin K. McQuillan McQuillan Law Office LLC **Bob Kovanic** Padgett Business Services

Jenny Pietanza Bank of America **Don N. Sinnott** Brian Feltes & Associates, Inc. **Jason Thalman** LLT Group

**Greg Jermak** Waddell & Reed Inc.

# REGISTER FREE AT 630-906-4143, OR EMAIL: SBDC@WAUBONSEE.EDU