

IBANYS' 39th Annual Convention: Record Crowd, Timely Program; New IBANYS Officers for 2012-13

IBANYS' 39th Annual Convention (September 9-11 at Turning Stone Resort) was an enormous success. The number of bankers, associate members, exhibitors and preferred providers were all up from the previous year – the second straight year our numbers increased across the board! This year's crowd was IBANYS' largest in more than a decade.

- The business sessions & evening activities provided important information and networking opportunities. IBANYS Chairman Paul Mello & President Frank Capaldo, ICBA President Cam Fine, NYS Financial Services Superintendent Benjamin Lawskey, NYS Senate Banks Chairman Joseph Griffo, a panel of federal and state regulators and political commentator & Siena Poll spokesman Steve Greenberg provided the industry and political outlook.
- Breakouts addressed Properly Risk Rating Loans, IT Risk Assessment, Cyber Security, Investing Opportunities in today's challenging environment, portfolio analytics, offering financial services as a revenue source through third party suppliers, and commercial lending built around ROE targets.
- And, IBANYS members elected the Association's officers for 2012-13: Chairman David Nasca (Evans Bank, N.A.); Vice Chairman Greg Hartz (Tompkins Trust Company); Treasurer Christopher Dowd (Ballston Spa National Bank) and Secretary John Buhrmaster (First National Bank of Scotia). They will officially take the reins November 1.

All in all, it was another terrific conference. Thanks to all our sponsors, exhibitors and supporters. We hope to see everyone next year for IBANYS' 40th!!



NYS Financial Services Superintendent Benjamin Lawskey praised community banks for their vital role in the local and state economies, and noted the enormous role they play in small business lending across New York.



IBANYS Chairman-Elect David Nasca with 9/11 hero Lt. Bill Butler (FDNY) in a moving tribute. Lt. Butler was in the North Tower at Ground Zero when it collapsed, and brought six people out safely.



IBANYS Chairman-Elect David Nasca (Evans Bank, N.A.) thanked Chairman Paul Mello (Solvay Bank) for his "two years of outstanding leadership," and received the Chairman's gavel.

Chairman Mello honored several IBANYS members for their years of longevity and service to the industry. At left is Eileen Bagnoli, President & CEO of Pioneer Bank.



ICBA President Cam Fine singled out community banks and their success in the face of the overwhelming pressures of the current environment.